



# **CANYON LAKE PROPERTY OWNER'S ASSOCIATION**

## **FINANCIAL STATEMENT**

For Month Ending July 31, 2023

CANYON LAKE PROPERTY OWNER'S ASSOCIATION  
FOR MONTH ENDING JULY 31,2023

	<u>01 OPERATING</u>	<u>02 REPAIR</u>	<u>03 ROAD</u>	<u>05 CIP</u>	<u>TOTAL</u>
<b>ASSETS</b>					
CASH & CASH EQUIVALENTS	8,433,955	424,538	2,679,195	21,488	11,559,176
INVESTMENTS - Net of Unrealized Gain	0	7,609,590	5,114,823	904,681	13,629,094
ASSESSMENTS AND FINES RECEIVABLE, net	-1,238,808	0	0	0	-1,238,808
INVENTORY	108,915	0	0	0	108,915
DUE TO/ FROM OTHER FUNDS	-143,515	-1,598,182	1,654,887	86,809	0
INTEREST RECEIVABLE		32,731	17,345	2,026	52,103
CAPITAL ASSETS, net of Deprec	11,760,234	0	0	0	11,760,234
PREPAID EXPENSES	467,813	0	0	0	467,813
OTHER ASSETS	151,580	0	0	0	151,580
<b>Total Assets</b>	<u>19,540,174</u>	<u>6,468,678</u>	<u>9,466,250</u>	<u>1,015,004</u>	<u>36,490,107</u>
<b>LIABILITIES</b>					
ACCOUNTS PAYABLE	402,306	0	0	0	402,306
ACCRUED PAYROLL LIABILITIES	288,855	0	0	0	288,855
PREPAID ASSESSMENTS/DEFERRED	2,032,110	0	0	0	2,032,110
OTHER ACCRUED LIABILITIES	383,167	0	0	0	383,167
REFUNDABLE MEMBER DEPOSITS	624,506	0	0	0	624,506
SALES TAX PAYABLE.	26,436	0	0	0	26,436
NOTES PAYABLE	0	0	1,868,708	0	1,868,708
<b>Total Liabilities</b>	<u>3,757,380</u>	<u>0</u>	<u>1,868,708</u>	<u>0</u>	<u>5,626,087</u>
Beginning Fund Equity	17,360,979	7,817,953	5,428,022	808,458	31,415,411
Fixed Assets Capitalization	0	0	0	0	0
Unrealized Gain/Loss	337,902	-479,038	-302,275	-79,525	-522,935
Net Change during	-1,920,658	-868,050	2,474,180	286,071	(28,457)
<b>Total Fund Balances</b>	<u>15,778,223</u>	<u>6,470,865</u>	<u>7,599,927</u>	<u>1,015,004</u>	<u>30,864,019</u>
<b>Total liabilities and members' equity</b>	<u>19,540,174</u>	<u>6,468,678</u>	<u>9,466,250</u>	<u>1,015,004</u>	<u>36,490,107</u>

**Canyon Lake POA**  
**Consolidated Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>Current Month</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>Year To Date</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
Member Assessments	1,526,400	1,526,344	56	4,579,200	4,579,033	167	18,316,131
Net Fund Investment Activity	21,248	0	21,248	62,678	0	62,678	0
<b>Operating Income</b>							
ADMINISTRATIVE FEES	83,302	77,368	5,934	256,587	228,613	27,974	896,512
ARCHITECTURAL FEES	15,225	15,500	(275)	40,750	46,500	(5,750)	186,000
INTEREST INCOME	11,043	2,000	9,043	32,357	6,000	26,357	17,900
SALES & USER FEES	634,574	657,963	(23,389)	1,899,288	1,961,415	(62,127)	7,302,469
OTHER INCOME	82,280	63,995	18,285	287,828	219,705	68,123	873,619
<b>Total Income</b>	<u>826,423</u>	<u>816,826</u>	<u>9,597</u>	<u>2,516,811</u>	<u>2,462,233</u>	<u>54,578</u>	<u>9,276,500</u>
<b>Direct Costs</b>							
COST OF SALES	112,544	149,094	36,550	373,538	415,602	42,064	1,532,614
<b>Total DIRECT COSTS</b>	<u>112,544</u>	<u>149,094</u>	<u>36,550</u>	<u>373,538</u>	<u>415,602</u>	<u>42,064</u>	<u>1,532,614</u>
<b>Gross Profit</b>	<u>713,879</u>	<u>667,732</u>	<u>46,147</u>	<u>2,143,273</u>	<u>2,046,631</u>	<u>96,642</u>	<u>7,743,886</u>
<b>Expense</b>							
SALARIES & RELATED EXPENSES	738,146	689,967	(48,179)	2,067,402	2,052,591	(14,811)	8,095,270
OUTSIDE SERVICES	326,974	388,742	61,768	1,009,026	1,083,723	74,697	4,124,358
LAKE LEASE	141,145	141,145	(0)	423,435	423,435	(0)	1,738,906
UTILITIES	208,671	187,287	(21,384)	495,284	513,531	18,247	1,815,853
REPAIRS & MAINTENANCE	181,964	164,189	(17,775)	522,117	500,512	(21,605)	1,965,248
SUPPLIES	79,817	54,385	(25,432)	212,889	181,005	(31,884)	815,813
GENERAL AND ADMINISTRATIVE	52,946	60,258	7,312	273,899	289,779	15,880	822,258
RENTAL EQUIPMENT	0	1,100	1,100	4,645	2,400	(2,245)	10,250
PROPERTY TAX	0	0	0	1,947	0	(1,947)	38,800
EVENTS	68,832	40,150	(28,682)	150,583	134,950	(15,633)	342,350
INCOME TAX	4,135	0	(4,135)	4,135	0	(4,135)	64,206
INSURANCE	58,450	58,491	41	190,594	175,473	(15,121)	748,685
LEGAL FEES	59,725	54,844	(4,881)	176,416	164,532	(11,884)	628,128
UNCOLLECTIBLE ASSESSMENTS	26,335	26,335	0	79,004	79,005	1	316,017
<b>Total Expense</b>	<u>1,947,141</u>	<u>1,866,893</u>	<u>(80,248)</u>	<u>5,611,378</u>	<u>5,600,936</u>	<u>(10,442)</u>	<u>21,526,145</u>
<b>Net Operating Subsidy</b>	<u>(1,233,262)</u>	<u>(1,199,160)</u>	<u>(34,102)</u>	<u>(3,468,105)</u>	<u>(3,554,305)</u>	<u>86,200</u>	<u>(13,782,258)</u>
<b>Reserve Fund Expense</b>							
Major Repairs and Replacements Expenses	368,632	231,250	(137,382)	971,009	693,750	(277,259)	2,775,000
Road Repairs and Improvement Expenses	0	168,251	168,251	6,660	504,752	498,092	2,019,008
Capital Improvement Expenses	8,133	41,667	33,534	104,738	125,000	20,262	500,000
<b>Total Reserve Fund Expenses</b>	<u>376,765</u>	<u>441,167</u>	<u>64,402</u>	<u>1,082,407</u>	<u>1,323,502</u>	<u>241,095</u>	<u>5,294,008</u>
<b>Excess (deficiency) of revenues over expenses before depreciation</b>	<u>(62,379)</u>	<u>(113,983)</u>	<u>51,604</u>	<u>91,366</u>	<u>(298,774)</u>	<u>390,141</u>	<u>(760,135)</u>
<b>Gain/Loss on Sale of Asset</b>	0	0	0	0	0	0	0
<b>Depreciation Expense</b>	<u>42,522</u>	<u>0</u>	<u>42,522</u>	<u>127,567</u>	<u>0</u>	<u>127,567</u>	<u>0</u>
<b>Excess (deficiency) of revenues over expenses</b>	<u>(104,902)</u>	<u>(113,983)</u>	<u>9,082</u>	<u>(36,200)</u>	<u>(298,774)</u>	<u>262,574</u>	<u>(760,135)</u>
<b>Other Comprehensive Income</b>							
Unrealized Gain (Loss) on Investments	5,314	0	5,314	7,743	0	7,743	0
<b>Total Comprehensive Income</b>	<u>(99,587)</u>	<u>(113,983)</u>	<u>14,396</u>	<u>(28,457)</u>	<u>(298,774)</u>	<u>270,317</u>	<u>(760,135)</u>

**Canyon Lake POA**  
**11 - Accounting Profit & Loss Budget Performance**  
**For Month ending 07/31/23**

	<u>07/31/23</u>	<u>Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>ADMINISTRATIVE FEES</b>	66,497	64,129	2,368	216,952	196,696	20,256	780,317
<b>INTEREST INCOME</b>	11,043	2,000	9,043	32,357	6,000	26,357	17,900
<b>OTHER INCOME</b>	21,770	8,660	13,110	63,849	25,980	37,869	103,920
<b>Total Income</b>	<u>99,310</u>	<u>74,789</u>	<u>24,521</u>	<u>313,159</u>	<u>228,676</u>	<u>84,483</u>	<u>902,137</u>
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	53,554	56,362	2,808	156,742	167,393	10,651	670,179
<b>OUTSIDE SERVICES</b>	7,861	42,215	34,354	39,059	66,645	27,586	184,204
<b>UTILITIES</b>	38	115	77	113	345	232	1,380
<b>SUPPLIES</b>	2,204	2,350	146	5,632	7,050	1,418	28,500
<b>GENERAL AND ADMINISTRATIVE</b>	21,241	16,770	(4,471)	147,792	120,997	(26,795)	205,769
<b>LEGAL FEES</b>	8,704	8,660	(44)	19,283	25,980	6,697	103,920
<b>Total Expense</b>	<u>93,601</u>	<u>126,473</u>	<u>32,872</u>	<u>368,622</u>	<u>388,410</u>	<u>19,788</u>	<u>1,193,952</u>
<b>Net Subsidy</b>	5,709	(51,684)	57,393	(55,463)	(159,734)	104,271	(291,815)

**Canyon Lake POA**  
**12 - Corporate Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>OTHER INCOME</b>	2,534	2,600	(66)	7,619	7,800	(181)	31,200
<b>Total Income</b>	<u>2,534</u>	<u>2,600</u>	<u>(66)</u>	<u>7,619</u>	<u>7,800</u>	<u>(181)</u>	<u>31,200</u>
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	105,822	96,174	(9,648)	319,491	285,723	(33,768)	1,141,383
<b>OUTSIDE SERVICES</b>	17,809	14,500	(3,309)	51,205	49,500	(1,705)	199,624
<b>UTILITIES</b>	9,337	10,300	963	25,116	30,800	5,684	123,500
<b>REPAIRS &amp; MAINTENANCE</b>	200	2,850	2,650	1,831	8,550	6,719	34,200
<b>SUPPLIES</b>	1,377	2,950	1,573	8,373	9,050	677	36,950
<b>GENERAL AND ADMINISTRATIVE</b>	2,337	11,850	9,513	33,436	70,850	37,414	237,000
<b>PROPERTY TAX</b>	0	0	0	1,947	0	(1,947)	38,800
<b>INCOME TAX</b>	4,135	0	(4,135)	4,135	0	(4,135)	64,206
<b>INSURANCE</b>	58,450	58,491	41	190,594	175,473	(15,121)	748,685
<b>LEGAL FEES</b>	51,021	45,000	(6,021)	157,133	135,000	(22,133)	510,000
<b>RENTAL EQUIPMENT</b>	0	0	0	0	0	0	0
<b>UNCOLLECTIBLE ASSESSMENTS</b>	26,335	26,335	0	79,004	79,005	1	316,017
<b>Total Expense</b>	<u>276,824</u>	<u>268,449</u>	<u>(8,375)</u>	<u>872,265</u>	<u>843,951</u>	<u>(28,314)</u>	<u>3,450,365</u>
<b>Net Subsidy</b>	(274,290)	(265,849)	(8,441)	(864,646)	(836,151)	(28,495)	(3,419,165)

**Canyon Lake POA**  
**13 - Lake Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>OTHER INCOME</b>	4,900	6,150	(1,250)	7,650	18,450	(10,800)	57,600
<b>SALES &amp; USER FEES</b>	57,408	61,846	(4,438)	152,650	185,538	(32,888)	742,150
<b>Total Income</b>	<u>62,308</u>	<u>67,996</u>	<u>(5,688)</u>	<u>160,300</u>	<u>203,988</u>	<u>(43,688)</u>	<u>799,750</u>
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	31,049	31,859	810	78,122	93,374	15,252	355,729
<b>OUTSIDE SERVICES</b>	0	11,904	11,904	2,046	13,258	11,212	19,244
<b>LAKE LEASE</b>	141,145	141,145	(0)	423,435	423,435	(0)	1,738,906
<b>REPAIRS &amp; MAINTENANCE</b>	1,389	3,150	1,761	6,403	6,050	(353)	19,000
<b>SUPPLIES</b>	6,458	2,230	(4,228)	10,221	16,690	6,469	34,675
<b>GENERAL AND ADMINISTRATIVE</b>	0	0	0	0	0	0	0
<b>RENTAL EQUIPMENT</b>	0	0	0	0	0	0	0
<b>Total Expense</b>	<u>180,041</u>	<u>190,288</u>	<u>10,247</u>	<u>520,227</u>	<u>552,807</u>	<u>32,580</u>	<u>2,167,555</u>
<b>Net Subsidy</b>	<u>(117,733)</u>	<u>(122,292)</u>	<u>4,559</u>	<u>(359,927)</u>	<u>(348,819)</u>	<u>(11,108)</u>	<u>(1,367,805)</u>

**Canyon Lake POA**  
**19 - Senior Center Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Expense</b>							
<b>OUTSIDE SERVICES</b>	521	550	29	1,386	1,650	265	6,600
<b>UTILITIES</b>	695	690	(5)	1,755	2,070	315	8,280
<b>REPAIRS &amp; MAINTENANCE</b>	0	244	244	272	882	610	3,528
<b>SUPPLIES</b>	306	265	(41)	766	795	29	3,270
<b>EVENTS</b>	0	0	0	0	0	0	250
<b>Total Expense</b>	<u>1,522</u>	<u>1,749</u>	<u>227</u>	<u>4,178</u>	<u>5,397</u>	<u>1,219</u>	<u>21,928</u>
<b>Net Subsidy</b>	(1,522)	(1,749)	227	(4,178)	(5,397)	1,219	(21,928)

**Canyon Lake POA**  
**20 - Operations Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>OTHER INCOME</b>	769	4,000	(3,231)	4,886	12,000	(7,114)	48,000
<b>Total Income</b>	<u>769</u>	<u>4,000</u>	<u>(3,231)</u>	<u>4,886</u>	<u>12,000</u>	<u>(7,114)</u>	<u>48,000</u>
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	158,633	165,233	6,600	467,449	490,903	23,454	1,990,938
<b>OUTSIDE SERVICES</b>	12,555	11,635	(920)	35,398	36,345	947	140,256
<b>UTILITIES</b>	3,046	3,750	704	8,469	11,075	2,606	31,280
<b>REPAIRS &amp; MAINTENANCE</b>	4,450	7,340	2,890	14,342	23,095	8,753	81,840
<b>SUPPLIES</b>	8,302	9,360	1,058	29,796	28,125	(1,671)	112,435
<b>GENERAL AND ADMINISTRATIVE</b>	1,931	1,865	(66)	9,340	5,379	(3,961)	25,036
<b>RENTAL EQUIPMENT</b>	0	1,100	1,100	0	1,900	1,900	6,000
<b>EVENTS</b>	0	0	0	0	0	0	0
<b>Total Expense</b>	<u>188,918</u>	<u>200,283</u>	<u>11,365</u>	<u>564,793</u>	<u>596,822</u>	<u>32,029</u>	<u>2,387,786</u>
<b>Net Subsidy</b>	(188,149)	(196,283)	8,134	(559,907)	(584,822)	24,915	(2,339,786)



**Canyon Lake POA**  
**22 - Common Areas Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>SALES &amp; USER FEES</b>	3,170	840	2,330	5,230	2,520	2,710	10,080
<b>Total Income</b>	<u>3,170</u>	<u>840</u>	<u>2,330</u>	<u>5,230</u>	<u>2,520</u>	<u>2,710</u>	<u>10,080</u>
<b>Expense</b>							
<b>OUTSIDE SERVICES</b>	9,590	6,500	(3,090)	25,282	19,500	(5,782)	78,000
<b>UTILITIES</b>	40,736	36,500	(4,236)	92,830	109,500	16,670	367,000
<b>REPAIRS &amp; MAINTENANCE</b>	56,666	43,200	(13,466)	143,196	128,900	(14,296)	513,100
<b>SUPPLIES</b>	3,984	3,400	(584)	10,715	10,800	85	44,800
<b>GENERAL AND ADMINISTRATIVE</b>	0	0	0	0	0	0	3,064
<b>Total Expense</b>	<u>110,976</u>	<u>89,600</u>	<u>(21,376)</u>	<u>272,023</u>	<u>268,700</u>	<u>(3,323)</u>	<u>1,005,964</u>
<b>Net Subsidy</b>	(107,806)	(88,760)	(19,046)	(266,793)	(266,180)	(613)	(995,884)

**Canyon Lake POA**  
**23 - Gault Field Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>SALES &amp; USER FEES</b>	0	0	0	0	0	0	0
<b>Total Income</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>Expense</b>							
<b>OUTSIDE SERVICES</b>	0	0	0	0	0	0	0
<b>UTILITIES</b>	15,449	10,000	(5,449)	36,240	31,000	(5,240)	105,400
<b>REPAIRS &amp; MAINTENANCE</b>	253	775	522	1,606	2,275	669	10,720
<b>SUPPLIES</b>	0	0	0	0	15	15	9,041
<b>RENTAL EQUIPMENT</b>	0	0	0	0	0	0	0
<b>Total Expense</b>	<u>15,702</u>	<u>10,775</u>	<u>(4,927)</u>	<u>37,846</u>	<u>33,290</u>	<u>(4,556)</u>	<u>125,162</u>
<b>Net Subsidy</b>	(15,702)	(10,775)	(4,927)	(37,846)	(33,290)	(4,556)	(125,162)

**Canyon Lake POA**  
**24 - Tennis Courts Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>SALES &amp; USER FEES</b>	0	0	0	0	0	0	0
<b>Total Income</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>Expense</b>							
<b>OUTSIDE SERVICES</b>	2,500	2,500	0	7,500	7,500	0	30,000
<b>UTILITIES</b>	1,753	1,500	(253)	4,201	4,500	299	18,000
<b>REPAIRS &amp; MAINTENANCE</b>	0	250	250	0	750	750	3,300
<b>SUPPLIES</b>	213	25	(188)	269	75	(194)	550
<b>RENTAL EQUIPMENT</b>	0	0	0	0	0	0	0
<b>Total Expense</b>	<u>4,465</u>	<u>4,275</u>	<u>(190)</u>	<u>11,970</u>	<u>12,825</u>	<u>855</u>	<u>51,850</u>
<b>Net Subsidy</b>	(4,465)	(4,275)	(190)	(11,970)	(12,825)	855	(51,850)

**Canyon Lake POA**  
**30 - Member Services Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>ADMINISTRATIVE FEES</b>	16,805	9,339	7,466	39,635	28,017	11,618	112,070
<b>OTHER INCOME</b>	0	0	0	300	0	300	0
<b>SALES &amp; USER FEES</b>	15,828	13,140	2,688	35,795	39,420	(3,625)	157,680
<b>Total Income</b>	<u>32,633</u>	<u>22,479</u>	<u>10,154</u>	<u>75,730</u>	<u>67,437</u>	<u>8,293</u>	<u>269,750</u>
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	37,126	34,905	(2,221)	106,258	103,639	(2,619)	408,176
<b>OUTSIDE SERVICES</b>	1,690	4,485	2,795	8,814	7,835	(979)	34,500
<b>UTILITIES</b>	76	68	(8)	227	204	(23)	816
<b>REAPIR &amp; MAINT</b>	0	0	0	0	0	0	0
<b>SUPPLIES</b>	26,541	6,625	(19,916)	34,418	26,425	(7,993)	92,450
<b>GENERAL AND ADMINISTRATIVE</b>	0	80	80	1,583	240	(1,343)	3,518
<b>EVENTS</b>	0	0	0	0	0	0	200
<b>Total Expense</b>	<u>65,433</u>	<u>46,162</u>	<u>(19,271)</u>	<u>151,300</u>	<u>138,343</u>	<u>(12,957)</u>	<u>539,660</u>
<b>Net Subsidy</b>	<u>(32,800)</u>	<u>(23,683)</u>	<u>(9,117)</u>	<u>(75,569)</u>	<u>(70,906)</u>	<u>(4,663)</u>	<u>(269,910)</u>

**Canyon Lake POA**  
**31 - Planning/Compliance Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>ADMINISTRATIVE FEES</b>	0	3,900	(3,900)	0	3,900	(3,900)	4,125
<b>ARCHITECTURAL FEES</b>	15,225	15,500	(275)	40,750	46,500	(5,750)	186,000
<b>OTHER INCOME</b>	30,975	22,200	8,775	117,425	77,900	39,525	311,489
<b>Total Income</b>	<u>46,200</u>	<u>41,600</u>	<u>4,600</u>	<u>158,175</u>	<u>128,300</u>	<u>29,875</u>	<u>501,614</u>
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	45,286	42,847	(2,439)	124,962	127,040	2,078	508,904
<b>OUTSIDE SERVICES</b>	0	0	0	0	0	0	1,624
<b>UTILITIES</b>	184	200	16	553	600	47	2,400
<b>REPAIRS &amp; MAINTENANCE</b>	0	0	0	88	500	412	2,000
<b>SUPPLIES</b>	1,465	2,070	605	4,249	6,510	2,261	26,042
<b>GENERAL AND ADMINISTRATIVE</b>	7,034	855	(6,179)	8,453	4,235	(4,218)	16,130
<b>LEGAL FEES</b>	0	1,184	1,184	0	3,552	3,552	14,208
<b>Total Expense</b>	<u>53,969</u>	<u>47,156</u>	<u>(6,813)</u>	<u>138,304</u>	<u>142,437</u>	<u>4,133</u>	<u>571,308</u>
<b>Net Subsidy</b>	<u>(7,769)</u>	<u>(5,556)</u>	<u>(2,213)</u>	<u>19,871</u>	<u>(14,137)</u>	<u>34,008</u>	<u>(69,694)</u>

**Canyon Lake POA**  
**40 - Community Patrol Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>OTHER INCOME</b>	14,025	15,840	(1,815)	39,350	47,520	(8,170)	190,080
<b>Total Income</b>	<u>14,025</u>	<u>15,840</u>	<u>(1,815)</u>	<u>39,350</u>	<u>47,520</u>	<u>(8,170)</u>	<u>190,080</u>
<b>Expense</b>							
<b>OUTSIDE SERVICES</b>	233,840	249,608	15,768	694,796	743,055	48,259	2,893,245
<b>UTILITIES</b>	1,581	2,170	589	3,978	6,576	2,598	27,752
<b>REPAIRS &amp; MAINTENANCE</b>	307	2,024	1,718	3,766	6,472	2,706	24,688
<b>SUPPLIES</b>	165	900	735	2,789	2,700	(89)	10,800
<b>GENERAL AND ADMINISTRATIVE</b>	0	520	520	189	2,960	2,771	4,720
<b>RENTAL EQUIPMENT</b>	0	0	0	0	0	0	0
<b>TAXES</b>	0	0	0	0	0	0	0
<b>Total Expense</b>	<u>235,892</u>	<u>255,221</u>	<u>19,329</u>	<u>705,518</u>	<u>761,763</u>	<u>56,245</u>	<u>2,961,205</u>
<b>Net Subsidy</b>	<u>(221,867)</u>	<u>(239,381)</u>	<u>17,514</u>	<u>(666,168)</u>	<u>(714,243)</u>	<u>48,075</u>	<u>(2,771,125)</u>

**Canyon Lake POA**  
**50 - Activities Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>OTHER INCOME</b>	1,928	1,200	728	5,326	3,600	1,726	14,400
<b>SALES &amp; USER FEES</b>	0	0	0	1,500	2,000	(500)	4,000
<b>Total Income</b>	<u>1,928</u>	<u>1,200</u>	<u>728</u>	<u>6,826</u>	<u>5,600</u>	<u>1,226</u>	<u>18,400</u>
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	13,419	17,882	4,463	41,724	54,586	12,862	216,423
<b>OUTSIDE SERVICES</b>	1,631	2,200	569	7,069	8,400	1,331	26,524
<b>UTILITIES</b>	118	200	82	353	600	247	2,400
<b>SUPPLIES</b>	1,175	1,580	405	6,526	4,580	(1,946)	16,860
<b>GENERAL AND ADMINISTRATIVE</b>	0	6,330	6,330	10,561	16,640	6,079	56,550
<b>EVENTS</b>	61,663	34,500	(27,163)	104,069	103,000	(1,069)	213,000
<b>Total Expense</b>	<u>78,006</u>	<u>62,691</u>	<u>(15,315)</u>	<u>170,302</u>	<u>187,806</u>	<u>17,504</u>	<u>531,757</u>
<b>Net Subsidy</b>	<u>(76,078)</u>	<u>(61,491)</u>	<u>(14,587)</u>	<u>(163,477)</u>	<u>(182,206)</u>	<u>18,729</u>	<u>(513,357)</u>

**Canyon Lake POA**  
**52 - Equestrian Center Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>OTHER INCOME</b>	366	1,000	(635)	2,070	3,000	(930)	12,000
<b>SALES &amp; USER FEES</b>	24,696	23,506	1,190	73,786	70,277	3,509	285,630
<b>Total Income</b>	<u>25,062</u>	<u>24,506</u>	<u>556</u>	<u>75,856</u>	<u>73,277</u>	<u>2,579</u>	<u>297,630</u>
<b>Cost of Goods Sold</b>							
<b>HAY/FEED EXPENSE.</b>	8,753	7,140	(1,613)	25,339	21,210	(4,129)	88,774
<b>Total COGS</b>	<u>8,753</u>	<u>7,140</u>	<u>(1,613)</u>	<u>25,339</u>	<u>21,210</u>	<u>(4,129)</u>	<u>88,774</u>
<b>Gross Profit</b>	<u>16,309</u>	<u>17,366</u>	<u>(1,057)</u>	<u>50,518</u>	<u>52,067</u>	<u>(1,549)</u>	<u>208,856</u>
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	22,656	17,229	(5,427)	62,537	51,218	(11,319)	206,153
<b>OUTSIDE SERVICES</b>	2,711	2,510	(201)	12,865	7,530	(5,335)	31,744
<b>UTILITIES</b>	4,309	4,148	(161)	10,576	12,044	1,468	40,076
<b>REPAIRS &amp; MAINTENANCE</b>	801	1,005	204	5,888	11,615	5,727	25,860
<b>SUPPLIES</b>	1,848	1,260	(588)	4,620	2,780	(1,840)	11,120
<b>GENERAL AND ADMINISTRATIVE</b>	0	0	0	0	0	0	112
<b>RENTAL EQUIPMENT</b>	0	0	0	4,645	0	(4,645)	3,050
<b>Total Expense</b>	<u>32,325</u>	<u>26,152</u>	<u>(6,173)</u>	<u>101,132</u>	<u>85,187</u>	<u>(15,945)</u>	<u>318,115</u>
<b>Net Subsidy</b>	<u>(16,017)</u>	<u>(8,786)</u>	<u>(7,231)</u>	<u>(50,614)</u>	<u>(33,120)</u>	<u>(17,494)</u>	<u>(109,259)</u>



**Canyon Lake POA**  
**53 - Campground Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>OTHER INCOME</b>	256	295	(39)	323	885	(562)	3,240
<b>SALES &amp; USER FEES</b>	81,066	81,006	60	199,549	220,060	(20,511)	586,729
<b>Total Income</b>	<u>81,322</u>	<u>81,301</u>	<u>21</u>	<u>199,872</u>	<u>220,945</u>	<u>(21,073)</u>	<u>589,969</u>
<b>Cost of Goods Sold</b>							
<b>COST OF SALES - ICE.</b>	750	1,300	550	2,835	1,800	(1,035)	6,000
<b>COST OF SALES - GASOLINE.</b>	23,948	30,188	6,240	53,855	60,794	6,939	126,800
<b>COST OF SALES - FISH BAIT</b>	0	0	0	0	0	0	0
<b>Total COGS</b>	<u>24,698</u>	<u>31,488</u>	<u>6,790</u>	<u>56,690</u>	<u>62,594</u>	<u>5,904</u>	<u>132,800</u>
<b>Gross Profit</b>	56,625	49,813	6,812	143,182	158,351	(15,169)	457,169
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	9,165	8,655	(510)	25,381	25,714	333	104,535
<b>OUTSIDE SERVICES</b>	2,089	2,900	811	5,988	9,600	3,612	31,375
<b>UTILITIES</b>	18,394	11,900	(6,494)	35,033	29,000	(6,033)	90,882
<b>REPAIRS &amp; MAINTENANCE</b>	3,325	2,550	(775)	11,978	8,420	(3,558)	31,050
<b>SUPPLIES</b>	1,851	820	(1,031)	3,529	2,310	(1,219)	9,320
<b>GENERAL AND ADMINISTRATIVE</b>	3,855	1,545	(2,310)	6,453	5,224	(1,229)	21,747
<b>RENTAL EQUIPMENT</b>	0	0	0	0	500	500	500
<b>Total Expense</b>	<u>38,679</u>	<u>28,370</u>	<u>(10,309)</u>	<u>88,364</u>	<u>80,768</u>	<u>(7,596)</u>	<u>289,408</u>
<b>Net Subsidy</b>	17,946	21,443	(3,497)	54,818	77,583	(22,765)	167,761

**Canyon Lake POA**  
**54 - Pool Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
OTHER INCOME	1,101	350	751	2,450	1,150	1,300	2,900
SALES & USER FEES	5,986	3,600	2,386	30,143	14,800	15,343	36,100
<b>Total Income</b>	<u>7,087</u>	<u>3,950</u>	<u>3,137</u>	<u>32,593</u>	<u>15,950</u>	<u>16,643</u>	<u>39,000</u>
<b>Cost of Goods Sold</b>							
COST OF SALES - FOOD	0	1,300	1,300	204	4,300	4,096	10,500
<b>Total COGS</b>	<u>0</u>	<u>1,300</u>	<u>1,300</u>	<u>204</u>	<u>4,300</u>	<u>4,096</u>	<u>10,500</u>
<b>Gross Profit</b>	<u>7,087</u>	<u>2,650</u>	<u>4,437</u>	<u>32,390</u>	<u>11,650</u>	<u>20,740</u>	<u>28,500</u>
<b>Expense</b>							
SALARIES & RELATED EXPENSES	37,391	23,962	(13,429)	84,730	71,167	(13,563)	235,124
OUTSIDE SERVICES	49	60	11	472	1,380	908	1,920
UTILITIES	4,251	7,305	3,054	16,271	21,415	5,144	99,060
REPAIRS & MAINTENANCE	0	1,435	1,435	2,463	4,305	1,842	17,220
SUPPLIES	8,645	6,000	(2,645)	21,454	18,500	(2,954)	73,140
GENERAL AND ADMINISTRATIVE	0	730	730	997	950	(47)	5,160
<b>Total Expense</b>	<u>50,336</u>	<u>39,492</u>	<u>(10,844)</u>	<u>126,387</u>	<u>117,717</u>	<u>(8,670)</u>	<u>431,624</u>
<b>Net Subsidy</b>	<u>(43,249)</u>	<u>(36,842)</u>	<u>(6,407)</u>	<u>(93,997)</u>	<u>(106,067)</u>	<u>12,070</u>	<u>(403,124)</u>

**Canyon Lake POA**  
**60 - Golf Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
01-00TH · OTHER INCOME	0	400	(400)	0	1,370	(1,370)	6,390
01-0SAL · SALES & USER FEES							
60-4380 · ANNUAL GOLF	36,758	40,600	(3,842)	106,393	129,400	(23,007)	450,900
60-4390 · 20 ANYTIME ROUNDS	0	0	0	0	0	0	0
60-4400 · ANNUAL GOLF - OUTSIDE	13,781	16,225	(2,444)	27,889	47,545	(19,656)	167,000
60-4600 · PRIVATE CART - DAILY	0	0	0	0	0	0	0
60-4460 · GREENS FEES - PRIME	56,552	52,990	3,562	182,898	151,645	31,253	509,258
60-4470 · GREENS FEES - TWILIGHT	14,010	9,330	4,680	46,029	36,115	9,914	158,376
60-4480 · GREENS FEES - SUPER TWILIGHT	8,458	10,150	(1,692)	28,171	27,550	621	92,655
60-4490 · DAILY GREEN FEES - OUTSIDE P4P	1,393	1,125	268	6,163	4,925	1,238	16,300
60-4500 · JUNIOR GREENS FEES	184	1,555	(1,371)	2,229	3,690	(1,461)	9,866
60-4510 · TOURNAMENTS/RECIPROCAL PLAY	0	0	0	0	0	0	0
60-4520 · GOLF CART TRAIL FEE	0	0	0	0	0	0	0
60-4530 · ANY PLAY < 9 HOLES	0	150	(150)	0	230	(230)	370
60-4800 · OUTSIDE TOURNAMENTS	0	0	0	0	0	0	0
60-4810 · OUTSIDE PAY FOR PLAY (\$20)	0	0	0	0	0	0	0
60-4900 · PRORATED ANNUAL GOLF DISCOUNT	0	0	0	0	0	0	0
60-4950 · DISCOUNTS	0	0	0	0	0	0	0
<b>Total SALES &amp; USER FEES</b>	<u>131,137</u>	<u>132,125</u>	<u>(988)</u>	<u>399,771</u>	<u>401,100</u>	<u>(1,329)</u>	<u>1,404,725</u>
<b>Total Income</b>	131,137	132,525	(1,388)	399,771	402,470	(2,699)	1,411,115
<b>Expense</b>							
SALARIES & RELATED EXPENSES	0	0	0	0	0	0	0
OUTSIDE SERVICES	22,249	22,900	651	65,461	68,700	3,239	274,800
UTILITIES	81,788	76,932	(4,856)	193,943	189,272	(4,671)	639,507
REPAIRS & MAINTENANCE	105,803	92,716	(13,087)	303,220	278,748	(24,472)	1,118,942
SUPPLIES	80	150	70	189	450	261	130,810
GENERAL AND ADMINISTRATIVE	5,242	4,965	(277)	16,178	17,266	1,088	56,945
RENTAL EQUIPMENT	0	0	0	0	0	0	0
<b>Total Expense</b>	<u>215,161</u>	<u>197,663</u>	<u>(17,498)</u>	<u>578,992</u>	<u>554,436</u>	<u>(24,556)</u>	<u>2,221,004</u>
<b>Net Subsidy</b>	(84,024)	(65,138)	(18,886)	(179,221)	(151,966)	(27,255)	(809,889)

**Canyon Lake POA**  
**70 - Lodge Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>OTHER INCOME</b>	3,256	0	3,256	3,756	1,000	2,756	11,500
<b>SALES &amp; USER FEES</b>	112,232	155,850	(43,618)	329,883	467,550	(137,667)	1,808,775
<b>Total Income</b>	115,488	155,850	(40,362)	333,639	468,550	(134,911)	1,820,275
<b>Cost of Goods Sold</b>							
<b>70-5100 · COST OF SALES - FOOD.</b>	10,651	37,804	27,153	52,674	113,412	60,738	438,276
<b>70-5110 · COST OF SALES - BEVERAGE..</b>	5,882	11,834	5,952	28,259	35,502	7,243	137,696
<b>Total COGS</b>	16,533	49,638	33,105	80,934	148,914	67,980	575,972
<b>Gross Profit</b>	98,956	106,212	(7,256)	252,705	319,636	(66,931)	1,244,303
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	86,893	86,918	26	227,607	260,993	33,386	1,020,129
<b>OUTSIDE SERVICES</b>	4,977	7,900	2,923	25,029	23,700	(1,329)	95,500
<b>UTILITIES</b>	6,414	7,288	874	17,187	21,864	4,677	87,456
<b>REPAIRS &amp; MAINTENANCE</b>	6,511	2,850	(3,661)	18,958	8,550	(10,408)	34,200
<b>SUPPLIES</b>	5,436	6,250	814	33,124	18,900	(14,224)	74,800
<b>GENERAL AND ADMINISTRATIVE</b>	8,361	7,467	(894)	18,669	22,401	3,732	94,376
<b>RENTAL EQUIPMENT</b>	0	0	0	0	0	0	700
<b>EVENTS</b>	95	2,250	2,155	1,805	6,750	4,945	27,100
<b>Total Expense</b>	118,685	120,922	2,237	342,379	363,158	20,779	1,434,260
<b>Net Subsidy</b>	(19,730)	(14,710)	(5,020)	(89,674)	(43,522)	(46,152)	(189,957)

**Canyon Lake POA**  
**71 - Lodge Banquet Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Month Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
OTHER INCOME	0	1,000	(1,000)	32,423	18,500	13,923	79,500
SALES & USER FEES	15,951	31,000	(15,049)	57,087	93,000	(35,913)	414,900
<b>Total Income</b>	<u>15,951</u>	<u>32,000</u>	<u>(16,049)</u>	<u>89,511</u>	<u>111,500</u>	<u>(21,989)</u>	<u>494,400</u>
<b>Cost of Goods Sold</b>							
COST OF SALES - FOOD.	3,413	6,880	3,467	13,309	20,640	7,331	94,080
COST OF SALES - BEVERAGE.	425	1,025	600	1,269	3,075	1,806	14,025
<b>Total COGS</b>	<u>3,838</u>	<u>7,905</u>	<u>4,067</u>	<u>14,578</u>	<u>23,715</u>	<u>9,137</u>	<u>108,105</u>
<b>Gross Profit</b>	<u>12,112</u>	<u>24,095</u>	<u>(11,983)</u>	<u>74,932</u>	<u>87,785</u>	<u>(12,853)</u>	<u>386,295</u>
<b>Expense</b>							
SALARIES & RELATED EXPENSES	9,106	11,179	2,073	30,629	33,537	2,908	143,662
OUTSIDE SERVICES	0	825	825	0	2,375	2,375	9,200
UTILITIES	9,568	7,800	(1,768)	23,047	23,400	353	93,600
REPAIRS & MAINTENANCE	1,069	1,500	431	2,967	4,500	1,533	18,000
SUPPLIES	1,321	1,550	229	4,050	4,650	600	17,850
GENERAL AND ADMINISTRATIVE	570	450	(120)	1,895	2,094	199	8,055
RENTAL EQUIPMENT	0	0	0	0	0	0	0
EVENTS	5,000	400	(4,600)	38,084	15,700	(22,384)	65,300
<b>Total Expense</b>	<u>26,635</u>	<u>23,704</u>	<u>(2,931)</u>	<u>100,673</u>	<u>86,256</u>	<u>(14,417)</u>	<u>355,668</u>
<b>Net Subsidy</b>	<u>(14,522)</u>	<u>391</u>	<u>(14,913)</u>	<u>(25,740)</u>	<u>1,529</u>	<u>(27,269)</u>	<u>30,627</u>

**Canyon Lake POA**  
**80 - Country Club Profit & Loss Budget Performance**  
**For Month Ending 07/31/23**

	<u>07/31/23</u>	<u>Budget</u>	<u>F/(U)</u>	<u>May - 07/31/23</u>	<u>YTD Budget</u>	<u>F/(U)</u>	<u>Annual Budget</u>
<b>Income</b>							
<b>OTHER INCOME</b>	400	300	100	400	550	(150)	1,400
<b>SALES &amp; USER FEES</b>	187,098	155,050	32,048	613,893	465,150	148,743	1,851,700
<b>Total Income</b>	187,498	155,350	32,148	614,293	465,700	148,593	1,853,100
<b>Cost of Sales</b>							
<b>COST OF SALES - FOOD..</b>	41,597	36,233	(5,364)	141,996	108,699	(33,297)	432,613
<b>COST OF SALES - BEVERAGE..</b>	17,126	15,390	(1,736)	53,798	46,170	(7,628)	183,850
<b>Total Cost of Sales</b>	58,723	51,623	(7,100)	195,793	154,869	(40,924)	616,463
<b>Gross Profit</b>	128,776	103,727	25,049	418,500	310,831	107,669	1,236,637
<b>Expense</b>							
<b>SALARIES &amp; RELATED EXPENSES</b>	128,047	96,764	(31,283)	341,770	287,304	(54,466)	1,093,933
<b>OUTSIDE SERVICES</b>	6,901	5,550	(1,351)	26,654	16,750	(9,904)	66,000
<b>UTILITIES</b>	10,934	6,422	(4,512)	25,391	19,266	(6,125)	77,064
<b>REPAIRS &amp; MAINTENANCE</b>	1,193	2,300	1,107	5,139	6,900	1,761	27,600
<b>SUPPLIES</b>	8,445	6,600	(1,845)	32,171	20,600	(11,571)	82,400
<b>GENERAL AND ADMINISTRATIVE</b>	9,243	6,831	(2,412)	25,221	20,543	(4,678)	84,077
<b>RENTAL EQUIPMENT</b>	0	0	0	0	0	0	0
<b>EVENTS</b>	2,075	3,000	925	6,624	9,500	2,876	36,500
<b>Total Expense</b>	166,838	127,467	(39,371)	462,971	380,863	(82,108)	1,467,574
<b>Net Subsidy</b>	(38,063)	(23,740)	(14,323)	(44,471)	(70,032)	25,561	(230,937)

**Canyon Lake Property Owners Association  
For Month Ending July 31, 2023**

DEPARTMENT		YTD 2024	YTD Budget 2024	(Decrease) Increase in Subsidy
11	Accounting	-48,596	-159,734	(111,138)
12	Corporate	-864,646	-836,151	28,495
13	Lake	-359,927	-348,819	11,108
19	Senior Center	-4,178	-5,397	(1,219)
20	Operations	-559,907	-584,822	(24,915)
22	Common Areas	-266,793	-266,180	613
23	Gault Field	-37,846	-33,290	4,556
24	Tennis Courts	-11,970	-12,825	(855)
30	Member Services	-75,569	-70,906	4,663
31	Planning and Compliance	19,871	-14,137	(34,008)
40	Community Patrol	-666,168	-714,243	(48,075)
50	Activities	-163,477	-182,206	(18,729)
52	Equestrian Center	-50,614	-33,120	17,494
53	Campground	54,818	77,583	22,766
54	Pool	-93,997	-106,067	(12,070)
60	Golf Course	-179,221	-151,966	27,255
70	Lighthouse Restaurant	-89,674	-43,522	46,152
71	Meeting Rooms - Lodge	-25,740	1,529	27,269
80	Country Club	-44,471	-70,032	(25,561)
	<b>TOTAL</b>	<b>-3,468,105</b>	<b>-3,554,305</b>	<b>86,200</b>