



CANYON LAKE PROPERTY OWNERS ASSOCIATION

FINANCIAL STATEMENTS

OCTOBER 31, 2019

Canyon Lake POA

Balance Sheet

As of October 31, 2019

| | <u>01 OPERATING</u> | <u>02 REPAIR</u> | <u>03 ROAD</u> | <u>05 CIP</u> | <u>TOTAL</u> |
|---------------------------------------|---------------------|------------------|------------------|------------------|-------------------|
| ASSETS | | | | | |
| CASH & CASH EQUIVALENTS | 7,242,965 | 1,665,324 | 432,145 | 89,939 | 9,430,373 |
| INVESTMENTS - Net of Unrealized Gain | 0 | 6,499,344 | 3,672,930 | 959,957 | 11,132,230 |
| ASSESSMENTS AND FINES RECEIVABLE, net | 6,721,011 | 0 | 0 | 0 | 6,721,011 |
| INVENTORY | 56,481 | 0 | 0 | 0 | 56,481 |
| DUE TO/ FROM OTHER FUNDS | -1,287,542 | 118,277 | 1,198,687 | -29,423 | -0 |
| INTEREST RECEIVABLE | 0 | 29,197 | 14,417 | 3,285 | 46,899 |
| CAPITAL ASSETS, net of Deprec | 4,427,127 | 0 | 0 | 0 | 4,427,127 |
| PREPAID EXPENSES | 396,733 | 0 | 0 | 0 | 396,733 |
| OTHER ASSETS | 156,380 | 0 | 0 | 0 | 156,380 |
| Total Assets | <u>17,713,156</u> | <u>8,312,141</u> | <u>5,318,179</u> | <u>1,023,758</u> | <u>32,367,234</u> |
| LIABILITIES | | | | | |
| ACCOUNTS PAYABLE | 1,263,770 | 0 | 0 | 0 | 1,263,770 |
| ACCRUED PAYROLL LIABILITIES | 236,594 | 0 | 0 | 0 | 236,594 |
| PREPAID ASSESSMENTS/DEFERRED | 957,948 | 0 | 0 | 0 | 957,948 |
| OTHER ACCRUED LIABILITIES | 344,578 | 0 | 0 | 0 | 344,578 |
| REFUNDABLE MEMBER DEPOSITS | 290,475 | 0 | 0 | 0 | 290,475 |
| SALES TAX PAYABLE. | 1,270 | 0 | 0 | 0 | 1,270 |
| Total Liabilities | <u>3,094,634</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>3,094,634</u> |
| Total Fund Balances | <u>14,618,522</u> | <u>8,312,141</u> | <u>5,318,179</u> | <u>1,023,758</u> | <u>29,272,600</u> |
| Total liabilities and members' equity | <u>17,713,156</u> | <u>8,312,141</u> | <u>5,318,179</u> | <u>1,023,758</u> | <u>32,367,234</u> |

Canyon Lake Property Owners Association
Consolidated Profit & Loss Budget Performance.
October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|--------------------|--------------------|------------------|---------------------|--------------------|----------------|----------------------|
| Revenue | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 72,564 | 63,035 | 9,529 | 474,241 | 420,918 | 53,323 | 827,200 |
| 01-0ARC · ARCHITECTURAL FEES | 10,350 | 8,725 | 1,625 | 38,525 | 63,725 | (25,200) | 111,850 |
| 01-0INT · INTEREST INCOME. | 930 | 900 | 30 | 5,852 | 5,400 | 452 | 10,800 |
| 01-0OTH · OTHER INCOME | 70,362 | 35,220 | 35,142 | 379,793 | 247,515 | 132,278 | 452,945 |
| 01-0SAL · SALES & USER FEES | 266,149 | 257,687 | 8,462 | 2,551,791 | 2,250,048 | 301,743 | 4,425,208 |
| Total Revenue | 420,355 | 365,567 | 54,788 | 3,450,202 | 2,987,606 | 462,596 | 5,828,003 |
| Direct Costs | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 29,265 | 27,784 | 1,481 | 247,411 | 260,188 | (12,777) | 496,039 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 15,090 | 10,259 | 4,831 | 118,922 | 102,494 | 16,428 | 209,049 |
| 99-0514 · COST OF SALES - ICE. | 0 | 116 | (116) | 2,418 | 2,544 | (126) | 3,275 |
| 99-0515 · COST OF SALES - GASOLINE. | 3,545 | 3,224 | 321 | 55,964 | 56,732 | (768) | 73,740 |
| 99-0675 · HAY/FEED EXPENSE. | 7,687 | 4,000 | 3,687 | 25,446 | 24,000 | 1,446 | 48,900 |
| Total Direct Costs | 55,587 | 45,383 | 10,204 | 450,161 | 445,958 | 4,203 | 831,003 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 523,697 | 445,033 | 78,664 | 2,990,307 | 2,962,964 | 27,343 | 5,885,968 |
| 01-2SER · OUTSIDE SERVICES | 274,644 | 266,242 | 8,402 | 1,786,809 | 1,735,243 | 51,566 | 3,392,763 |
| 01-3LKE · LAKE LEASE. | 128,315 | 127,942 | 373 | 753,495 | 752,748 | 747 | 1,520,405 |
| 01-4UTL · UTILITIES | 171,197 | 144,006 | 27,191 | 864,435 | 914,636 | (50,201) | 1,441,977 |
| 01-5REP · REPAIRS & MAINTENANCE | 154,251 | 136,204 | 18,047 | 822,472 | 778,246 | 44,226 | 1,521,454 |
| 01-5SUP · SUPPLIES | 106,739 | 112,037 | (5,298) | 329,121 | 317,406 | 11,715 | 530,561 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 44,121 | 25,383 | 18,738 | 264,224 | 258,361 | 5,863 | 478,508 |
| 01-7REN · RENTAL EQUIPMENT | 744 | 872 | (128) | 7,490 | 7,172 | 318 | 13,226 |
| 01-8PRP · PROPERTY TAX | 0 | 300 | (300) | 15,354 | 34,100 | (18,746) | 51,600 |
| 01-9EVN · EVENTS | 6,516 | 3,732 | 2,784 | 126,601 | 119,195 | 7,406 | 170,371 |
| 01-9INC · INCOME TAX | 0 | 0 | 0 | 0 | 0 | 0 | 27,700 |
| 01-9INS · INSURANCE | 40,363 | 37,500 | 2,863 | 226,215 | 225,000 | 1,215 | 450,000 |
| 01-9LGL · LEGAL FEES | 54,230 | 68,000 | (13,770) | 332,148 | 405,000 | (72,852) | 810,000 |
| 01-9UNC · UNCOLLECTIBLE ASSESSMENTS | 143,748 | 0 | 143,748 | 188,748 | 30,000 | 158,748 | 50,000 |
| Total Expense | 1,648,565 | 1,367,251 | 281,314 | 8,707,419 | 8,540,071 | 167,348 | 16,344,533 |
| Excess (deficit) over (under) | (1,283,797) | (1,047,067) | (236,730) | (5,707,378) | (5,998,423) | 291,045 | (11,347,533) |

Canyon Lake Property Owners Association
11 - Accounting Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|---------------------|---------------------|---------------------|----------------------|------------------------|----------------------|------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 65,899 | 57,059 | 8,840 | 409,389 | 365,405 | 43,984 | 726,746 |
| 01-0INT · INTEREST INCOME. | 930 | 900 | 30 | 5,852 | 5,400 | 452 | 10,800 |
| 01-0OTH · OTHER INCOME | 5,553 | 7,100 | (1,547) | 47,130 | 42,600 | 4,530 | 85,200 |
| Total Income | <u>72,382</u> | <u>65,059</u> | <u>7,323</u> | <u>462,371</u> | <u>413,405</u> | <u>48,966</u> | <u>822,746</u> |
| Gross Profit | 72,382 | 65,059 | 7,323 | 462,371 | 413,405 | 48,966 | 822,746 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 45,048 | 42,117 | 2,931 | 239,514 | 249,763 | (10,249) | 509,055 |
| 01-2SER · OUTSIDE SERVICES | 5,063 | 6,300 | (1,237) | 98,129 | 59,400 | 38,729 | 106,200 |
| 01-4UTL · UTILITIES | 17 | 65 | (48) | 104 | 390 | (286) | 780 |
| 01-5SUP · SUPPLIES | 602 | 1,150 | (548) | 10,964 | 6,900 | 4,064 | 16,150 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 6,444 | 6,900 | (456) | 71,281 | 105,400 | (34,119) | 144,000 |
| 01-9LGL · LEGAL FEES | 5,541 | 7,000 | (1,459) | 11,859 | 42,000 | (30,141) | 84,000 |
| Total Expense | <u>62,715</u> | <u>63,532</u> | <u>(817)</u> | <u>431,851</u> | <u>463,853</u> | <u>(32,002)</u> | <u>860,185</u> |
| Net Ordinary Income | <u>9,667</u> | <u>1,527</u> | <u>8,140</u> | <u>30,520</u> | <u>(50,448)</u> | <u>80,968</u> | <u>(37,439)</u> |
| Net Income | <u>9,667</u> | <u>1,527</u> | <u>8,140</u> | <u>30,520</u> | <u>(50,448)</u> | <u>80,968</u> | <u>(37,439)</u> |

Canyon Lake Property Owners Association
12 - Corporate Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|-------------------------|-------------------------|-------------------------|---------------------------|---------------------------|-------------------------|---------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 4,812 | 2,197 | 2,615 | 14,068 | 13,179 | 889 | 26,607 |
| Total Income | <u>4,812</u> | <u>2,197</u> | <u>2,615</u> | <u>14,068</u> | <u>13,179</u> | <u>889</u> | <u>26,607</u> |
| Gross Profit | 4,812 | 2,197 | 2,615 | 14,068 | 13,179 | 889 | 26,607 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 80,833 | 71,390 | 9,443 | 438,459 | 427,255 | 11,204 | 884,896 |
| 01-2SER · OUTSIDE SERVICES | 3,643 | 13,500 | (9,857) | 53,336 | 68,700 | (15,364) | 150,050 |
| 01-4UTL · UTILITIES | 9,185 | 9,950 | (765) | 59,973 | 56,955 | 3,018 | 114,221 |
| 01-5REP · REPAIRS & MAINTENANCE | 849 | 1,480 | (631) | 5,914 | 6,837 | (923) | 12,968 |
| 01-5SUP · SUPPLIES | 2,990 | 1,737 | 1,253 | 16,194 | 14,800 | 1,394 | 35,719 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 23,120 | 6,900 | 16,220 | 88,264 | 62,120 | 26,144 | 147,907 |
| 01-8PRP · PROPERTY TAX | 0 | 300 | (300) | 15,354 | 34,100 | (18,746) | 51,600 |
| 01-9INC · INCOME TAX | 0 | 0 | 0 | 0 | 0 | 0 | 27,700 |
| 01-9INS · INSURANCE | 40,363 | 37,500 | 2,863 | 226,215 | 225,000 | 1,215 | 450,000 |
| 01-9LGL · LEGAL FEES | 42,325 | 58,000 | (15,675) | 302,301 | 348,000 | (45,699) | 696,000 |
| 01-9UNC · UNCOLLECTIBLE ASSESSMENTS | 143,748 | 0 | 143,748 | 188,748 | 30,000 | 158,748 | 50,000 |
| Total Expense | <u>347,056</u> | <u>200,757</u> | <u>146,299</u> | <u>1,394,758</u> | <u>1,273,767</u> | <u>120,991</u> | <u>2,621,061</u> |
| Net Ordinary Income | <u>(342,244)</u> | <u>(198,560)</u> | <u>(143,684)</u> | <u>(1,380,690)</u> | <u>(1,260,588)</u> | <u>(120,102)</u> | <u>(2,594,454)</u> |
| Net Income | <u><u>(342,244)</u></u> | <u><u>(198,560)</u></u> | <u><u>(143,684)</u></u> | <u><u>(1,380,690)</u></u> | <u><u>(1,260,588)</u></u> | <u><u>(120,102)</u></u> | <u><u>(2,594,454)</u></u> |

Canyon Lake Property Owners Association
13 - Lake Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|--------------------------------------|------------------|-----------------|-----------------|---------------------|-------------------|-----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 840 | 2,200 | (1,360) | 12,886 | 25,850 | (12,964) | 30,700 |
| 01-0SAL · SALES & USER FEES | 20,827 | 48,100 | (27,273) | 444,211 | 288,600 | 155,611 | 577,200 |
| Total Income | <u>21,667</u> | <u>50,300</u> | <u>(28,633)</u> | <u>457,097</u> | <u>314,450</u> | <u>142,647</u> | <u>607,900</u> |
| Gross Profit | 21,667 | 50,300 | (28,633) | 457,097 | 314,450 | 142,647 | 607,900 |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 12,742 | 17,132 | (4,390) | 146,898 | 180,680 | (33,782) | 286,561 |
| 01-3LKE · LAKE LEASE. | 128,315 | 127,942 | 373 | 753,495 | 752,748 | 747 | 1,520,405 |
| 01-5REP · REPAIRS & MAINTENANCE | 2,433 | 1,500 | 933 | 10,610 | 5,800 | 4,810 | 9,350 |
| 01-5SUP · SUPPLIES | 2,317 | 437 | 1,880 | 19,794 | 17,106 | 2,688 | 23,399 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 180 | 0 | 180 | 195 | 8 | 187 | 28 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expense | <u>145,987</u> | <u>147,011</u> | <u>(1,024)</u> | <u>930,992</u> | <u>956,342</u> | <u>(25,350)</u> | <u>1,839,743</u> |
| Net Ordinary Income | <u>(124,320)</u> | <u>(96,711)</u> | <u>(27,609)</u> | <u>(473,895)</u> | <u>(641,892)</u> | <u>167,997</u> | <u>(1,231,843)</u> |
| Net Income | <u>(124,320)</u> | <u>(96,711)</u> | <u>(27,609)</u> | <u>(473,895)</u> | <u>(641,892)</u> | <u>167,997</u> | <u>(1,231,843)</u> |

Canyon Lake Property Owners Association
19 - Senior Center Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------|---------------------|-----------------------|-------------------|-----------------------|-----------------------|---------------------|------------------------|
| Ordinary Income/Expense | | | | | | | |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 342 | 409 | (67) | 1,663 | 2,609 | (946) | 4,349 |
| 01-4UTL · UTILITIES | 14 | 365 | (351) | 2,109 | 2,336 | (227) | 4,308 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 204 | (204) | 509 | 1,274 | (765) | 2,438 |
| 01-5SUP · SUPPLIES | 179 | 140 | 39 | 901 | 840 | 61 | 1,730 |
| 01-9EVN · EVENTS | 0 | 0 | 0 | 0 | 0 | 0 | 100 |
| Total Expense | <u>535</u> | <u>1,118</u> | <u>(583)</u> | <u>5,182</u> | <u>7,059</u> | <u>(1,877)</u> | <u>12,925</u> |
| Net Ordinary Income | <u>(535)</u> | <u>(1,118)</u> | <u>583</u> | <u>(5,182)</u> | <u>(7,059)</u> | <u>1,877</u> | <u>(12,925)</u> |
| Net Income | <u>(535)</u> | <u>(1,118)</u> | <u>583</u> | <u>(5,182)</u> | <u>(7,059)</u> | <u>1,877</u> | <u>(12,925)</u> |

Canyon Lake Property Owners Association
20 - Operations Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|------------------|------------------|-----------------|---------------------|-------------------|----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 2,386 | 1,300 | 1,086 | 13,096 | 7,800 | 5,296 | 15,600 |
| Total Income | <u>2,386</u> | <u>1,300</u> | <u>1,086</u> | <u>13,096</u> | <u>7,800</u> | <u>5,296</u> | <u>15,600</u> |
| Gross Profit | 2,386 | 1,300 | 1,086 | 13,096 | 7,800 | 5,296 | 15,600 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 142,264 | 134,075 | 8,189 | 811,822 | 808,582 | 3,240 | 1,636,288 |
| 01-2SER · OUTSIDE SERVICES | 9,134 | 11,300 | (2,166) | 66,821 | 71,600 | (4,779) | 139,400 |
| 01-4UTL · UTILITIES | 2,853 | 2,850 | 3 | 16,124 | 18,800 | (2,676) | 33,200 |
| 01-5REP · REPAIRS & MAINTENANCE | 11,982 | 6,350 | 5,632 | 25,780 | 32,050 | (6,270) | 68,350 |
| 01-5SUP · SUPPLIES | 10,747 | 8,450 | 2,297 | 55,785 | 49,250 | 6,535 | 86,700 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 717 | 565 | 152 | 11,467 | 9,715 | 1,752 | 14,930 |
| 01-7REN · RENTAL EQUIPMENT | 533 | 500 | 33 | 3,586 | 3,500 | 86 | 8,000 |
| Total Expense | <u>178,230</u> | <u>164,090</u> | <u>14,140</u> | <u>991,385</u> | <u>993,497</u> | <u>(2,112)</u> | <u>1,986,868</u> |
| Net Ordinary Income | (175,844) | (162,790) | (13,054) | (978,289) | (985,697) | 7,408 | (1,971,268) |
| Net Income | <u>(175,844)</u> | <u>(162,790)</u> | <u>(13,054)</u> | <u>(978,289)</u> | <u>(985,697)</u> | <u>7,408</u> | <u>(1,971,268)</u> |

Canyon Lake Property Owners Association
22 - Common Areas Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|--------------------------------------|-----------------|-----------------|----------------|---------------------|-------------------|-----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0SAL · SALES & USER FEES | 430 | 85 | 345 | 5,225 | 17,980 | (12,755) | 20,125 |
| Total Income | <u>430</u> | <u>85</u> | <u>345</u> | <u>5,225</u> | <u>17,980</u> | <u>(12,755)</u> | <u>20,125</u> |
| Gross Profit | 430 | 85 | 345 | 5,225 | 17,980 | (12,755) | 20,125 |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 531 | 2,380 | (1,849) | 22,928 | 27,980 | (5,052) | 46,360 |
| 01-4UTL · UTILITIES | 34,023 | 26,600 | 7,423 | 148,186 | 160,400 | (12,214) | 250,828 |
| 01-5REP · REPAIRS & MAINTENANCE | 34,246 | 33,220 | 1,026 | 204,843 | 192,270 | 12,573 | 368,840 |
| 01-5SUP · SUPPLIES | 3,164 | 1,950 | 1,214 | 13,411 | 14,050 | (639) | 25,450 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 0 | 0 | 0 | 60 | 0 | 60 | 2,990 |
| Total Expense | <u>71,964</u> | <u>64,150</u> | <u>7,814</u> | <u>389,428</u> | <u>394,700</u> | <u>(5,272)</u> | <u>694,468</u> |
| Net Ordinary Income | (71,534) | (64,065) | (7,469) | (384,203) | (376,720) | (7,483) | (674,343) |
| Net Income | <u>(71,534)</u> | <u>(64,065)</u> | <u>(7,469)</u> | <u>(384,203)</u> | <u>(376,720)</u> | <u>(7,483)</u> | <u>(674,343)</u> |

Canyon Lake Property Owners Association
23 - Gault Field Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------|-----------------------|------------------------|----------------------|------------------------|------------------------|----------------------|------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0SAL · SALES & USER FEES | 0 | 0 | 0 | 840 | 0 | 840 | 0 |
| Total Income | <u>0</u> | <u>0</u> | <u>0</u> | <u>840</u> | <u>0</u> | <u>840</u> | <u>0</u> |
| Gross Profit | 0 | 0 | 0 | 840 | 0 | 840 | 0 |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 0 | 0 | 0 | 465 | 0 | 465 | 0 |
| 01-4UTL · UTILITIES | 7,358 | 7,150 | 208 | 38,846 | 40,100 | (1,254) | 64,150 |
| 01-5REP · REPAIRS & MAINTENANCE | 458 | 100 | 358 | 4,441 | 800 | 3,641 | 2,200 |
| 01-5SUP · SUPPLIES | 0 | 12,000 | (12,000) | 0 | 13,650 | (13,650) | 14,200 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expense | <u>7,816</u> | <u>19,250</u> | <u>(11,434)</u> | <u>43,752</u> | <u>54,550</u> | <u>(10,798)</u> | <u>80,550</u> |
| Net Ordinary Income | <u>(7,816)</u> | <u>(19,250)</u> | <u>11,434</u> | <u>(42,912)</u> | <u>(54,550)</u> | <u>11,638</u> | <u>(80,550)</u> |
| Net Income | <u><u>(7,816)</u></u> | <u><u>(19,250)</u></u> | <u><u>11,434</u></u> | <u><u>(42,912)</u></u> | <u><u>(54,550)</u></u> | <u><u>11,638</u></u> | <u><u>(80,550)</u></u> |

Canyon Lake Property Owners Association
24 - Tennis Courts Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|--------------------------------------------|-----------------------|-----------------------|---------------------|------------------------|------------------------|-----------------------|------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0SAL · SALES & USER FEES | 748 | 750 | (2) | 5,723 | 4,500 | 1,223 | 9,000 |
| Total Income | <u>748</u> | <u>750</u> | <u>(2)</u> | <u>5,723</u> | <u>4,500</u> | <u>1,223</u> | <u>9,000</u> |
| Gross Profit | 748 | 750 | (2) | 5,723 | 4,500 | 1,223 | 9,000 |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 2,500 | 2,500 | 0 | 17,500 | 15,000 | 2,500 | 30,000 |
| 01-4UTL · UTILITIES | 822 | 800 | 22 | 6,046 | 4,800 | 1,246 | 9,600 |
| 01-5REP · REPAIRS & MAINTENANCE | 890 | 450 | 440 | 2,876 | 1,100 | 1,776 | 1,700 |
| 01-5SUP · SUPPLIES | 17 | 40 | (23) | 114 | 240 | (126) | 700 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expense | <u>4,229</u> | <u>3,790</u> | <u>439</u> | <u>26,536</u> | <u>21,140</u> | <u>5,396</u> | <u>42,000</u> |
| Net Ordinary Income | <u>(3,481)</u> | <u>(3,040)</u> | <u>(441)</u> | <u>(20,813)</u> | <u>(16,640)</u> | <u>(4,173)</u> | <u>(33,000)</u> |
| Net Income | <u>(3,481)</u> | <u>(3,040)</u> | <u>(441)</u> | <u>(20,813)</u> | <u>(16,640)</u> | <u>(4,173)</u> | <u>(33,000)</u> |

Canyon Lake Property Owners Association
30 - Member Services Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|----------------------|-------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 6,665 | 5,976 | 689 | 61,705 | 50,013 | 11,692 | 94,954 |
| 01-0OTH · OTHER INCOME | 0 | 0 | 0 | 125 | 0 | 125 | 0 |
| 01-0SAL · SALES & USER FEES | 4,822 | 8,604 | (3,782) | 94,757 | 52,434 | 42,323 | 109,758 |
| Total Income | <u>11,487</u> | <u>14,580</u> | <u>(3,093)</u> | <u>156,587</u> | <u>102,447</u> | <u>54,140</u> | <u>204,712</u> |
| Gross Profit | 11,487 | 14,580 | (3,093) | 156,587 | 102,447 | 54,140 | 204,712 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 36,215 | 27,762 | 8,453 | 205,118 | 175,094 | 30,024 | 350,785 |
| 01-2SER · OUTSIDE SERVICES | 1,201 | 1,795 | (594) | 9,873 | 11,030 | (1,157) | 23,510 |
| 01-4UTL · UTILITIES | 64 | 66 | (2) | 383 | 396 | (13) | 792 |
| 01-5SUP · SUPPLIES | 5,465 | 4,923 | 542 | 37,099 | 29,089 | 8,010 | 62,997 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 835 | 0 | 835 | 1,735 | 850 | 885 | 2,400 |
| 01-9EVN · EVENTS | 0 | 250 | (250) | 0 | 250 | (250) | 1,450 |
| Total Expense | <u>43,780</u> | <u>34,796</u> | <u>8,984</u> | <u>254,208</u> | <u>216,709</u> | <u>37,499</u> | <u>441,934</u> |
| Net Ordinary Income | <u>(32,293)</u> | <u>(20,216)</u> | <u>(12,077)</u> | <u>(97,621)</u> | <u>(114,262)</u> | <u>16,641</u> | <u>(237,222)</u> |
| Net Income | <u><u>(32,293)</u></u> | <u><u>(20,216)</u></u> | <u><u>(12,077)</u></u> | <u><u>(97,621)</u></u> | <u><u>(114,262)</u></u> | <u><u>16,641</u></u> | <u><u>(237,222)</u></u> |

Canyon Lake Property Owners Association
31 - Planning/Compliance Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|-----------------------|------------------------|----------------------|------------------------|------------------------|----------------------|-------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 0 | 0 | 0 | 3,147 | 5,500 | (2,353) | 5,500 |
| 01-0ARC · ARCHITECTURAL FEES | 10,350 | 8,725 | 1,625 | 38,525 | 63,725 | (25,200) | 111,850 |
| 01-0OTH · OTHER INCOME | 23,850 | 10,200 | 13,650 | 139,742 | 62,800 | 76,942 | 126,600 |
| Total Income | <u>34,200</u> | <u>18,925</u> | <u>15,275</u> | <u>181,414</u> | <u>132,025</u> | <u>49,389</u> | <u>243,950</u> |
| Gross Profit | 34,200 | 18,925 | 15,275 | 181,414 | 132,025 | 49,389 | 243,950 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 35,268 | 33,498 | 1,770 | 195,517 | 199,228 | (3,711) | 405,484 |
| 01-2SER · OUTSIDE SERVICES | 0 | 0 | 0 | 0 | 400 | (400) | 800 |
| 01-4UTL · UTILITIES | 52 | 58 | (6) | 313 | 343 | (30) | 1,173 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 1,100 | (1,100) | 367 | 2,100 | (1,733) | 3,000 |
| 01-5SUP · SUPPLIES | 1,348 | 1,250 | 98 | 6,476 | 7,950 | (1,474) | 16,150 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 412 | 420 | (8) | 2,575 | 2,845 | (270) | 8,465 |
| 01-9LGL · LEGAL FEES | 6,364 | 3,000 | 3,364 | 17,988 | 15,000 | 2,988 | 30,000 |
| Total Expense | <u>43,444</u> | <u>39,326</u> | <u>4,118</u> | <u>223,236</u> | <u>227,866</u> | <u>(4,630)</u> | <u>465,072</u> |
| Net Ordinary Income | <u>(9,244)</u> | <u>(20,401)</u> | <u>11,157</u> | <u>(41,822)</u> | <u>(95,841)</u> | <u>54,019</u> | <u>(221,122)</u> |
| Net Income | <u><u>(9,244)</u></u> | <u><u>(20,401)</u></u> | <u><u>11,157</u></u> | <u><u>(41,822)</u></u> | <u><u>(95,841)</u></u> | <u><u>54,019</u></u> | <u><u>(221,122)</u></u> |

40 - Community Patrol Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|--------------------------------------|------------------|------------------|---------------|---------------------|--------------------|-----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0OTH · OTHER INCOME | 30,200 | 10,000 | 20,200 | 108,967 | 82,000 | 26,967 | 147,000 |
| Total Income | 30,200 | 10,000 | 20,200 | 108,967 | 82,000 | 26,967 | 147,000 |
| Gross Profit | 30,200 | 10,000 | 20,200 | 108,967 | 82,000 | 26,967 | 147,000 |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 188,323 | 177,705 | 10,618 | 1,152,615 | 1,101,146 | 51,469 | 2,221,124 |
| 01-4UTL · UTILITIES | 1,019 | 1,437 | (418) | 8,389 | 10,022 | (1,633) | 17,744 |
| 01-5REP · REPAIRS & MAINTENANCE | 2,703 | 1,650 | 1,053 | 18,284 | 10,300 | 7,984 | 20,200 |
| 01-5SUP · SUPPLIES | 301 | 350 | (49) | 4,768 | 8,100 | (3,332) | 10,200 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 84 | 185 | (101) | 1,410 | 960 | 450 | 1,135 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 460 |
| Total Expense | 192,430 | 181,327 | 11,103 | 1,185,466 | 1,130,528 | 54,938 | 2,270,863 |
| Net Ordinary Income | (162,230) | (171,327) | 9,097 | (1,076,499) | (1,048,528) | (27,971) | (2,123,863) |
| Net Income | (162,230) | (171,327) | 9,097 | (1,076,499) | (1,048,528) | (27,971) | (2,123,863) |

Canyon Lake Property Owners Association
50 - Activities Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|------------------------|------------------------|---------------------|-------------------------|-------------------------|-----------------------|-------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 435 | 600 | (165) | 9,465 | 5,500 | 3,965 | 11,200 |
| 01-0SAL · SALES & USER FEES | 975 | 50 | 925 | 23,777 | 23,000 | 777 | 23,000 |
| Total Income | <u>1,410</u> | <u>650</u> | <u>760</u> | <u>33,242</u> | <u>28,500</u> | <u>4,742</u> | <u>34,200</u> |
| Gross Profit | 1,410 | 650 | 760 | 33,242 | 28,500 | 4,742 | 34,200 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 15,654 | 15,856 | (202) | 89,870 | 94,828 | (4,958) | 192,664 |
| 01-2SER · OUTSIDE SERVICES | 432 | 900 | (468) | 7,604 | 7,000 | 604 | 12,700 |
| 01-4UTL · UTILITIES | 56 | 63 | (7) | 333 | 378 | (45) | 756 |
| 01-5SUP · SUPPLIES | 237 | 300 | (63) | 6,771 | 3,250 | 3,521 | 5,700 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 86 | 0 | 86 | 644 | 150 | 494 | 5,050 |
| 01-9EVN · EVENTS | 2,692 | 1,000 | 1,692 | 92,649 | 80,030 | 12,619 | 101,340 |
| Total Expense | <u>19,157</u> | <u>18,119</u> | <u>1,038</u> | <u>197,871</u> | <u>185,636</u> | <u>12,235</u> | <u>318,210</u> |
| Net Ordinary Income | <u>(17,747)</u> | <u>(17,469)</u> | <u>(278)</u> | <u>(164,629)</u> | <u>(157,136)</u> | <u>(7,493)</u> | <u>(284,010)</u> |
| Net Income | <u><u>(17,747)</u></u> | <u><u>(17,469)</u></u> | <u><u>(278)</u></u> | <u><u>(164,629)</u></u> | <u><u>(157,136)</u></u> | <u><u>(7,493)</u></u> | <u><u>(284,010)</u></u> |

Canyon Lake Property Owners Association
52 - Equestrian Center Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|-----------------|----------------|----------------|---------------------|-------------------|--------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 548 | 1,000 | (452) | 2,506 | 4,600 | (2,094) | 6,100 |
| 01-0SAL · SALES & USER FEES | 13,307 | 14,000 | (693) | 89,493 | 85,160 | 4,333 | 169,560 |
| Total Income | <u>13,855</u> | <u>15,000</u> | <u>(1,145)</u> | <u>91,999</u> | <u>89,760</u> | <u>2,239</u> | <u>175,660</u> |
| Cost of Goods Sold | | | | | | | |
| 99-0675 · HAY/FEED EXPENSE. | 7,687 | 4,000 | 3,687 | 25,446 | 24,000 | 1,446 | 48,900 |
| Total COGS | <u>7,687</u> | <u>4,000</u> | <u>3,687</u> | <u>25,446</u> | <u>24,000</u> | <u>1,446</u> | <u>48,900</u> |
| Gross Profit | <u>6,168</u> | <u>11,000</u> | <u>(4,832)</u> | <u>66,553</u> | <u>65,760</u> | <u>793</u> | <u>126,760</u> |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 10,332 | 10,514 | (182) | 62,901 | 63,078 | (177) | 127,399 |
| 01-2SER · OUTSIDE SERVICES | 57 | 1,500 | (1,443) | 6,918 | 9,100 | (2,182) | 18,100 |
| 01-4UTL · UTILITIES | 3,941 | 3,663 | 278 | 22,238 | 23,628 | (1,390) | 41,206 |
| 01-5REP · REPAIRS & MAINTENANCE | 2,439 | 350 | 2,089 | 6,265 | 3,400 | 2,865 | 7,551 |
| 01-5SUP · SUPPLIES | 1,135 | 525 | 610 | 4,477 | 3,150 | 1,327 | 6,690 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 0 | 0 | 0 | 105 | 200 | (95) | 200 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 200 | (200) | 200 |
| Total Expense | <u>17,904</u> | <u>16,552</u> | <u>1,352</u> | <u>102,904</u> | <u>102,756</u> | <u>148</u> | <u>201,346</u> |
| Net Ordinary Income | <u>(11,736)</u> | <u>(5,552)</u> | <u>(6,184)</u> | <u>(36,351)</u> | <u>(36,996)</u> | <u>645</u> | <u>(74,586)</u> |
| Net Income | <u>(11,736)</u> | <u>(5,552)</u> | <u>(6,184)</u> | <u>(36,351)</u> | <u>(36,996)</u> | <u>645</u> | <u>(74,586)</u> |

Canyon Lake Property Owners Association
53 - Campground Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|----------------|---------------|----------------|---------------------|-------------------|--------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 21 | 291 | (270) | 245 | 712 | (467) | 873 |
| 01-0SAL · SALES & USER FEES | 16,663 | 18,576 | (1,913) | 213,335 | 193,808 | 19,527 | 278,140 |
| Total Income | 16,684 | 18,867 | (2,183) | 213,580 | 194,520 | 19,060 | 279,013 |
| Cost of Goods Sold | | | | | | | |
| 99-0514 · COST OF SALES - ICE. | 0 | 116 | (116) | 2,418 | 2,544 | (126) | 3,275 |
| 99-0515 · COST OF SALES - GASOLINE. | 3,545 | 3,224 | 321 | 55,964 | 56,732 | (768) | 73,740 |
| Total COGS | 3,545 | 3,340 | 205 | 58,382 | 59,276 | (894) | 77,015 |
| Gross Profit | 13,139 | 15,527 | (2,388) | 155,198 | 135,244 | 19,954 | 201,998 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 6,387 | 7,635 | (1,248) | 46,450 | 45,136 | 1,314 | 89,887 |
| 01-2SER · OUTSIDE SERVICES | 2,052 | 881 | 1,171 | 11,504 | 9,527 | 1,977 | 13,627 |
| 01-4UTL · UTILITIES | 3,026 | 4,832 | (1,806) | 39,803 | 32,912 | 6,891 | 50,092 |
| 01-5REP · REPAIRS & MAINTENANCE | 2,460 | 725 | 1,735 | 10,173 | 4,800 | 5,373 | 9,500 |
| 01-5SUP · SUPPLIES | 445 | 593 | (148) | 2,871 | 4,035 | (1,164) | 7,083 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 2,404 | 371 | 2,033 | 8,776 | 5,740 | 3,036 | 10,530 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 72 | (72) | 165 | 72 | 93 | 72 |
| Total Expense | 16,774 | 15,109 | 1,665 | 119,742 | 102,222 | 17,520 | 180,791 |
| Net Ordinary Income | (3,635) | 418 | (4,053) | 35,456 | 33,022 | 2,434 | 21,207 |
| Net Income | <u>(3,635)</u> | <u>418</u> | <u>(4,053)</u> | <u>35,456</u> | <u>33,022</u> | <u>2,434</u> | <u>21,207</u> |

Canyon Lake Property Owners Association
54 - Pool Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|-----------------|-----------------|--------------|---------------------|-------------------|---------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 90 | 199 | (109) | 10,096 | 1,129 | 8,967 | 1,300 |
| 01-0SAL · SALES & USER FEES | 280 | 216 | 64 | 22,427 | 19,311 | 3,116 | 21,820 |
| Total Income | 370 | 415 | (45) | 32,523 | 20,440 | 12,083 | 23,120 |
| Cost of Goods Sold | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 0 | 133 | (133) | 4,635 | 4,150 | 485 | 4,500 |
| Total COGS | 0 | 133 | (133) | 4,635 | 4,150 | 485 | 4,500 |
| Gross Profit | 370 | 282 | 88 | 27,888 | 16,290 | 11,598 | 18,620 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 13,226 | 14,217 | (991) | 106,545 | 135,618 | (29,073) | 199,618 |
| 01-2SER · OUTSIDE SERVICES | 0 | 100 | (100) | 500 | 1,077 | (577) | 1,314 |
| 01-4UTL · UTILITIES | 5,906 | 9,130 | (3,224) | 31,601 | 30,683 | 918 | 51,793 |
| 01-5REP · REPAIRS & MAINTENANCE | 1,768 | 288 | 1,480 | 6,447 | 2,821 | 3,626 | 7,122 |
| 01-5SUP · SUPPLIES | 2,134 | 2,659 | (525) | 11,980 | 19,873 | (7,893) | 29,735 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | (4) | 747 | (751) | 517 | 1,290 | (773) | 2,866 |
| Total Expense | 23,030 | 27,141 | (4,111) | 157,590 | 191,362 | (33,772) | 292,448 |
| Net Ordinary Income | (22,660) | (26,859) | 4,199 | (129,702) | (175,072) | 45,370 | (273,828) |
| Net Income | <u>(22,660)</u> | <u>(26,859)</u> | <u>4,199</u> | <u>(129,702)</u> | <u>(175,072)</u> | <u>45,370</u> | <u>(273,828)</u> |

Canyon Lake Property Owners Association
60 - Golf Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|------------------------------------------|------------------|------------------|-----------------|---------------------|-------------------|---------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 315 | 0 | 315 | 5,438 | 900 | 4,538 | 900 |
| 01-0SAL · SALES & USER FEES | | | | | | | |
| 60-0438 · ANNUAL GOLF | 41,176 | 31,244 | 9,932 | 189,711 | 186,612 | 3,099 | 426,366 |
| 60-0439 · 20 ANYTIME ROUNDS | 1,655 | 1,015 | 640 | 23,655 | 26,810 | (3,155) | 60,610 |
| 60-0440 · ANNUAL GOLF - OUTSIDE | 3,825 | 3,421 | 404 | 36,821 | 31,798 | 5,023 | 64,672 |
| 60-0446 · GREENS FEES - PRIME | 6,070 | 4,418 | 1,652 | 164,903 | 96,487 | 68,416 | 216,724 |
| 60-0447 · GREENS FEES - TWILIGHT | 1,840 | 444 | 1,396 | 48,101 | 10,534 | 37,567 | 24,318 |
| 60-0448 · GREENS FEES - SUPER TWILIGHT | 1,620 | 1,916 | (296) | 25,390 | 60,335 | (34,945) | 126,335 |
| 60-0449 · DAILY GREEN FEES - OUTSIDE P4P | 120 | 0 | 120 | 1,238 | 1,325 | (87) | 2,099 |
| 60-0450 · JUNIOR GREENS FEES | 22 | 47 | (25) | 4,554 | 2,106 | 2,448 | 5,720 |
| 60-0453 · ANY PLAY < 9 HOLES | 0 | 0 | 0 | 2,632 | 154 | 2,478 | 304 |
| 60-0480 · OUTSIDE TOURNAMENTS | 2,030 | 1,682 | 348 | 3,150 | 6,515 | (3,365) | 14,815 |
| 60-0490 · PRORATED ANNUAL GOLF DISCOUNT | (6,500) | 0 | (6,500) | (19,464) | 0 | (19,464) | 0 |
| 60-0500 · DISCOUNTS | (1,430) | 0 | (1,430) | (30,799) | 0 | (30,799) | 0 |
| Total 01-0SAL · SALES & USER FEES | 50,428 | 44,187 | 6,241 | 449,892 | 422,676 | 27,216 | 941,963 |
| Total Income | 50,743 | 44,187 | 6,556 | 455,330 | 423,576 | 31,754 | 942,863 |
| Gross Profit | 50,743 | 44,187 | 6,556 | 455,330 | 423,576 | 31,754 | 942,863 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 7,275 | 7,117 | 158 | 41,632 | 42,702 | (1,070) | 87,033 |
| 01-2SER · OUTSIDE SERVICES | 36,689 | 19,489 | 17,200 | 134,003 | 109,754 | 24,249 | 220,788 |
| 01-4UTL · UTILITIES | 90,345 | 60,561 | 29,784 | 380,160 | 421,704 | (41,544) | 597,888 |
| 01-5REP · REPAIRS & MAINTENANCE | 81,957 | 76,298 | 5,659 | 485,066 | 469,524 | 15,542 | 929,590 |
| 01-5SUP · SUPPLIES | 60,684 | 59,608 | 1,076 | 61,504 | 61,608 | (104) | 64,008 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 2,676 | 2,433 | 243 | 22,452 | 20,084 | 2,368 | 42,972 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expense | 279,626 | 225,506 | 54,120 | 1,124,817 | 1,125,376 | (559) | 1,942,279 |
| Net Ordinary Income | (228,883) | (181,319) | (47,564) | (669,487) | (701,800) | 32,313 | (999,416) |
| Net Income | <u>(228,883)</u> | <u>(181,319)</u> | <u>(47,564)</u> | <u>(669,487)</u> | <u>(701,800)</u> | <u>32,313</u> | <u>(999,416)</u> |

Canyon Lake Property Owners Association

70 - Lodge Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|-----------------|-----------------|---------------|---------------------|-------------------|---------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 585 | 0 | 585 | 981 | 0 | 981 | 0 |
| 01-0SAL · SALES & USER FEES | 88,391 | 54,871 | 33,520 | 557,766 | 493,769 | 63,997 | 900,088 |
| Total Income | <u>88,976</u> | <u>54,871</u> | <u>34,105</u> | <u>558,747</u> | <u>493,769</u> | <u>64,978</u> | <u>900,088</u> |
| Cost of Goods Sold | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 15,650 | 11,795 | 3,855 | 105,251 | 117,806 | (12,555) | 205,016 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 10,752 | 5,958 | 4,794 | 63,703 | 45,938 | 17,765 | 90,143 |
| Total COGS | <u>26,402</u> | <u>17,753</u> | <u>8,649</u> | <u>168,954</u> | <u>163,744</u> | <u>5,210</u> | <u>295,159</u> |
| Gross Profit | <u>62,574</u> | <u>37,118</u> | <u>25,456</u> | <u>389,793</u> | <u>330,025</u> | <u>59,768</u> | <u>604,929</u> |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 53,664 | 34,440 | 19,224 | 341,057 | 309,910 | 31,147 | 560,886 |
| 01-2SER · OUTSIDE SERVICES | 4,263 | 6,000 | (1,737) | 23,641 | 29,250 | (5,609) | 56,000 |
| 01-4UTL · UTILITIES | 5,363 | 5,265 | 98 | 31,092 | 38,990 | (7,898) | 68,100 |
| 01-5REP · REPAIRS & MAINTENANCE | 3,522 | 2,700 | 822 | 14,462 | 14,400 | 62 | 29,000 |
| 01-5SUP · SUPPLIES | 5,250 | 3,650 | 1,600 | 37,181 | 23,215 | 13,966 | 49,950 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 4,506 | 3,520 | 986 | 30,593 | 23,740 | 6,853 | 45,920 |
| 01-7REN · RENTAL EQUIPMENT | 105 | 300 | (195) | 3,247 | 3,400 | (153) | 4,494 |
| 01-9EVN · EVENTS | 1,570 | 0 | 1,570 | 15,329 | 0 | 15,329 | 0 |
| Total Expense | <u>78,243</u> | <u>55,875</u> | <u>22,368</u> | <u>496,602</u> | <u>442,905</u> | <u>53,697</u> | <u>814,350</u> |
| Net Ordinary Income | <u>(15,669)</u> | <u>(18,757)</u> | <u>3,088</u> | <u>(106,809)</u> | <u>(112,880)</u> | <u>6,071</u> | <u>(209,421)</u> |
| Net Income | <u>(15,669)</u> | <u>(18,757)</u> | <u>3,088</u> | <u>(106,809)</u> | <u>(112,880)</u> | <u>6,071</u> | <u>(209,421)</u> |

Canyon Lake Property Owners Association

71 - Lodge Banquet Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|----------------|----------------|---------------|---------------------|-------------------|-----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 720 | 0 | 720 | 14,581 | 0 | 14,581 | 0 |
| 01-0SAL · SALES & USER FEES | 40,084 | 21,798 | 18,286 | 131,543 | 141,835 | (10,292) | 326,416 |
| Total Income | <u>40,804</u> | <u>21,798</u> | <u>19,006</u> | <u>146,124</u> | <u>141,835</u> | <u>4,289</u> | <u>326,416</u> |
| Cost of Goods Sold | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 6,797 | 4,296 | 2,501 | 30,075 | 30,112 | (37) | 64,312 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 1,622 | 1,061 | 561 | 6,242 | 6,336 | (94) | 13,606 |
| Total COGS | <u>8,419</u> | <u>5,357</u> | <u>3,062</u> | <u>36,317</u> | <u>36,448</u> | <u>(131)</u> | <u>77,918</u> |
| Gross Profit | <u>32,385</u> | <u>16,441</u> | <u>15,944</u> | <u>109,807</u> | <u>105,387</u> | <u>4,420</u> | <u>248,498</u> |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 25,043 | 13,685 | 11,358 | 46,231 | 81,065 | (34,834) | 163,175 |
| 01-2SER · OUTSIDE SERVICES | 672 | 450 | 222 | 5,071 | 5,500 | (429) | 10,900 |
| 01-4UTL · UTILITIES | 4,041 | 7,000 | (2,959) | 49,739 | 43,000 | 6,739 | 84,000 |
| 01-5REP · REPAIRS & MAINTENANCE | 1,616 | 2,000 | (384) | 10,465 | 13,250 | (2,785) | 26,500 |
| 01-5SUP · SUPPLIES | 641 | 1,100 | (459) | 5,485 | 6,250 | (765) | 12,500 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 0 | 0 | 0 | 135 | 2,000 | (1,865) | 2,000 |
| 01-9EVN · EVENTS | 1,600 | 1,990 | (390) | 10,100 | 31,101 | (21,001) | 49,101 |
| Total Expense | <u>33,613</u> | <u>26,225</u> | <u>7,388</u> | <u>127,226</u> | <u>182,166</u> | <u>(54,940)</u> | <u>348,176</u> |
| Net Ordinary Income | <u>(1,228)</u> | <u>(9,784)</u> | <u>8,556</u> | <u>(17,419)</u> | <u>(76,779)</u> | <u>59,360</u> | <u>(99,678)</u> |
| Net Income | <u>(1,228)</u> | <u>(9,784)</u> | <u>8,556</u> | <u>(17,419)</u> | <u>(76,779)</u> | <u>59,360</u> | <u>(99,678)</u> |

Canyon Lake Property Owners Association

80 - Country Club Profit & Loss Budget Performance

October 31, 2019

| | <u>Oct 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Oct 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|------------------------|------------------------|------------------------|-------------------------|-------------------------|------------------------|-------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 7 | 133 | (126) | 468 | 445 | 23 | 865 |
| 01-0SAL · SALES & USER FEES | 29,193 | 46,450 | (17,257) | 512,802 | 506,975 | 5,827 | 1,048,138 |
| Total Income | <u>29,200</u> | <u>46,583</u> | <u>(17,383)</u> | <u>513,270</u> | <u>507,420</u> | <u>5,850</u> | <u>1,049,003</u> |
| Cost of Goods Sold | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 6,817 | 11,560 | (4,743) | 107,449 | 108,120 | (671) | 222,211 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 2,716 | 3,240 | (524) | 48,977 | 50,220 | (1,243) | 105,300 |
| Total COGS | <u>9,533</u> | <u>14,800</u> | <u>(5,267)</u> | <u>156,426</u> | <u>158,340</u> | <u>(1,914)</u> | <u>327,511</u> |
| Gross Profit | <u>19,667</u> | <u>31,783</u> | <u>(12,116)</u> | <u>356,844</u> | <u>349,080</u> | <u>7,764</u> | <u>721,492</u> |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 52,486 | 32,493 | 19,993 | 365,192 | 329,320 | 35,872 | 676,009 |
| 01-2SER · OUTSIDE SERVICES | 7,001 | 3,901 | 3,100 | 27,341 | 25,490 | 1,851 | 50,980 |
| 01-4UTL · UTILITIES | 3,111 | 4,151 | (1,040) | 28,997 | 28,799 | 198 | 51,346 |
| 01-5REP · REPAIRS & MAINTENANCE | 6,926 | 7,789 | (863) | 15,971 | 17,520 | (1,549) | 23,145 |
| 01-5SUP · SUPPLIES | 9,084 | 4,575 | 4,509 | 33,344 | 27,450 | 5,894 | 54,900 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 2,660 | 3,342 | (682) | 24,014 | 23,259 | 755 | 47,116 |
| 01-7REN · RENTAL EQUIPMENT | 105 | 0 | 105 | 492 | 0 | 492 | 0 |
| 01-9EVN · EVENTS | 653 | 492 | 161 | 8,523 | 7,814 | 709 | 18,380 |
| Total Expense | <u>82,026</u> | <u>56,743</u> | <u>25,283</u> | <u>503,874</u> | <u>459,652</u> | <u>44,222</u> | <u>921,876</u> |
| Net Ordinary Income | <u>(62,359)</u> | <u>(24,960)</u> | <u>(37,399)</u> | <u>(147,030)</u> | <u>(110,572)</u> | <u>(36,458)</u> | <u>(200,384)</u> |
| Net Income | <u>(62,359)</u> | <u>(24,960)</u> | <u>(37,399)</u> | <u>(147,030)</u> | <u>(110,572)</u> | <u>(36,458)</u> | <u>(200,384)</u> |

Canyon Lake Property Owners Association
OPERATING FUND FUNCTIONAL EXPENSES

| | October 31, 2019 | | | | | | | | | | |
|---------------------------------------|---------------------|-------------------------|-------------------------|---------------------|-------------------------|------------------------|-----------------------|-----------------------|------------------------|-----------------------|-------------------------|
| | <u>11 ACCT</u> | <u>12 CORP</u> | <u>13 LAKE</u> | <u>19 SC</u> | <u>20 OPS</u> | <u>22 COMMN</u> | <u>23 GAULT</u> | <u>24 TENNIS</u> | <u>30 MEM SVS</u> | <u>31 ACC</u> | <u>40 C. PTRL</u> |
| Ordinary Income/Expense | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 65,899 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6,665 | 0 | 0 |
| 01-0ARC · ARCHITECTURAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,350 | 0 |
| 01-0INT · INTEREST INCOME. | 930 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-0OTH · OTHER INCOME | 5,553 | 4,812 | 840 | 0 | 2,386 | 0 | 0 | 0 | 0 | 23,850 | 30,200 |
| 01-0SAL · SALES & USER FEES | 0 | 0 | 20,827 | 0 | 0 | 430 | 0 | 748 | 4,822 | 0 | 0 |
| 48600 · Service Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Income | <u>72,382</u> | <u>4,812</u> | <u>21,667</u> | <u>0</u> | <u>2,386</u> | <u>430</u> | <u>0</u> | <u>748</u> | <u>11,487</u> | <u>34,200</u> | <u>30,200</u> |
| Cost of Goods Sold | | | | | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0515 · COST OF SALES - GASOLINE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0675 · HAY/FEED EXPENSE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total COGS | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| Gross Profit | 72,382 | 4,812 | 21,667 | 0 | 2,386 | 430 | 0 | 748 | 11,487 | 34,200 | 30,200 |
| Expense | | | | | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 45,048 | 80,833 | 0 | 0 | 142,264 | 0 | 0 | 0 | 36,215 | 35,268 | 0 |
| 01-2SER · OUTSIDE SERVICES | 5,063 | 3,643 | 12,742 | 342 | 9,134 | 531 | 0 | 2,500 | 1,201 | 0 | 188,323 |
| 01-3LKE · LAKE LEASE. | 0 | 0 | 128,315 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-4UTL · UTILITIES | 17 | 9,185 | 0 | 14 | 2,853 | 34,023 | 7,358 | 822 | 64 | 52 | 1,019 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 849 | 2,433 | 0 | 11,982 | 34,246 | 458 | 890 | 0 | 0 | 2,703 |
| 01-5SUP · SUPPLIES | 602 | 2,990 | 2,317 | 179 | 10,747 | 3,164 | 0 | 17 | 5,465 | 1,348 | 301 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 6,444 | 23,120 | 180 | 0 | 717 | 0 | 0 | 0 | 835 | 412 | 84 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 533 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9EVN · EVENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9INS · INSURANCE | 0 | 40,363 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9LGL · LEGAL FEES | 5,541 | 42,325 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6,364 | 0 |
| 01-9UNC · UNCOLLECTIBLE ASSESSMENTS | 0 | 143,748 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expense | <u>62,715</u> | <u>347,056</u> | <u>145,987</u> | <u>535</u> | <u>178,230</u> | <u>71,964</u> | <u>7,816</u> | <u>4,229</u> | <u>43,780</u> | <u>43,444</u> | <u>192,430</u> |
| Net Ordinary Income | <u>9,667</u> | <u>(342,244)</u> | <u>(124,320)</u> | <u>(535)</u> | <u>(175,844)</u> | <u>(71,534)</u> | <u>(7,816)</u> | <u>(3,481)</u> | <u>(32,293)</u> | <u>(9,244)</u> | <u>(162,230)</u> |
| Net Income | <u>9,667</u> | <u>(342,244)</u> | <u>(124,320)</u> | <u>(535)</u> | <u>(175,844)</u> | <u>(71,534)</u> | <u>(7,816)</u> | <u>(3,481)</u> | <u>(32,293)</u> | <u>(9,244)</u> | <u>(162,230)</u> |

Canyon Lake Property Owners Association
OPERATING FUND FUNCTIONAL EXPENSES

| | October 31, 2019 | | | | | | | | |
|---------------------------------------|------------------|------------------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|--------------------|
| | <u>50 ACTV</u> | <u>52 EQUEST</u> | <u>53 CAMPG</u> | <u>54 POOL</u> | <u>60 GOLF</u> | <u>70 LODGE</u> | <u>71 LODGE</u> | <u>80 CC</u> | <u>TOTAL</u> |
| Ordinary Income/Expense | | | | | | | | | |
| Income | | | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 72,564 |
| 01-0ARC · ARCHITECTURAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,350 |
| 01-0INT · INTEREST INCOME. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 930 |
| 01-0OTH · OTHER INCOME | 435 | 548 | 21 | 90 | 315 | 585 | 720 | 7 | 70,362 |
| 01-0SAL · SALES & USER FEES | 975 | 13,307 | 16,663 | 280 | 50,428 | 88,391 | 40,084 | 29,193 | 266,149 |
| 48600 · Service Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Income | <u>1,410</u> | <u>13,855</u> | <u>16,684</u> | <u>370</u> | <u>50,743</u> | <u>88,976</u> | <u>40,804</u> | <u>29,200</u> | <u>420,355</u> |
| Cost of Goods Sold | | | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 0 | 0 | 0 | 0 | 0 | 15,650 | 6,797 | 6,817 | 29,265 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 0 | 0 | 0 | 0 | 0 | 10,752 | 1,622 | 2,716 | 15,090 |
| 99-0515 · COST OF SALES - GASOLINE. | 0 | 0 | 3,545 | 0 | 0 | 0 | 0 | 0 | 3,545 |
| 99-0675 · HAY/FEED EXPENSE. | 0 | 7,687 | 0 | 0 | 0 | 0 | 0 | 0 | 7,687 |
| Total COGS | <u>0</u> | <u>7,687</u> | <u>3,545</u> | <u>0</u> | <u>0</u> | <u>26,402</u> | <u>8,419</u> | <u>9,533</u> | <u>55,587</u> |
| Gross Profit | 1,410 | 6,168 | 13,139 | 370 | 50,743 | 62,574 | 32,385 | 19,667 | 364,768 |
| Expense | | | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 15,654 | 10,332 | 6,387 | 13,226 | 7,275 | 53,664 | 25,043 | 52,486 | 523,697 |
| 01-2SER · OUTSIDE SERVICES | 432 | 57 | 2,052 | 0 | 36,689 | 4,263 | 672 | 7,001 | 274,644 |
| 01-3LKE · LAKE LEASE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 128,315 |
| 01-4UTL · UTILITIES | 56 | 3,941 | 3,026 | 5,906 | 90,345 | 5,363 | 4,041 | 3,111 | 171,197 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 2,439 | 2,460 | 1,768 | 81,957 | 3,522 | 1,616 | 6,926 | 154,251 |
| 01-5SUP · SUPPLIES | 237 | 1,135 | 445 | 2,134 | 60,684 | 5,250 | 641 | 9,084 | 106,739 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 86 | 0 | 2,404 | (4) | 2,676 | 4,506 | 0 | 2,660 | 44,121 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 105 | 0 | 105 | 744 |
| 01-9EVN · EVENTS | 2,692 | 0 | 0 | 0 | 0 | 1,570 | 1,600 | 653 | 6,516 |
| 01-9INS · INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 40,363 |
| 01-9LGL · LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 54,230 |
| 01-9UNC · UNCOLLECTIBLE ASSESSMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 143,748 |
| Total Expense | <u>19,157</u> | <u>17,904</u> | <u>16,774</u> | <u>23,030</u> | <u>279,626</u> | <u>78,243</u> | <u>33,613</u> | <u>82,026</u> | <u>1,648,565</u> |
| Net Ordinary Income | <u>(17,747)</u> | <u>(11,736)</u> | <u>(3,635)</u> | <u>(22,660)</u> | <u>(228,883)</u> | <u>(15,669)</u> | <u>(1,228)</u> | <u>(62,359)</u> | <u>(1,283,797)</u> |
| Net Income | <u>(17,747)</u> | <u>(11,736)</u> | <u>(3,635)</u> | <u>(22,660)</u> | <u>(228,883)</u> | <u>(15,669)</u> | <u>(1,228)</u> | <u>(62,359)</u> | <u>(1,283,797)</u> |

**Canyon Lake Property Owners Association
OPERATING FUND FUNCTIONAL EXPENSES**

May 31, 2019 through October 31, 2019

| | <u>11 ACCT</u> | <u>12 CORP</u> | <u>13 LAKE</u> | <u>19 SC</u> | <u>20 OPS</u> | <u>22 COMMN</u> | <u>23 GAULT</u> | <u>24 TENNIS</u> | <u>30 MEM SVS</u> | <u>31 ACC</u> | <u>40 C. PTRL</u> |
|---------------------------------------|----------------|--------------------|------------------|----------------|------------------|------------------|-----------------|------------------|-------------------|-----------------|--------------------|
| Ordinary Income/Expense | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 409,389 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 61,705 | 3,147 | 0 |
| 01-0ARC · ARCHITECTURAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 38,525 | 0 |
| 01-0INT · INTEREST INCOME. | 5,852 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-0OTH · OTHER INCOME | 47,130 | 14,068 | 12,886 | 0 | 13,096 | 0 | 0 | 0 | 125 | 139,742 | 108,967 |
| 01-0SAL · SALES & USER FEES | 0 | 0 | 444,211 | 0 | 0 | 5,225 | 840 | 5,723 | 94,757 | 0 | 0 |
| 46000 · Merchandise Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 48600 · Service Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Income | <u>462,371</u> | <u>14,068</u> | <u>457,097</u> | <u>0</u> | <u>13,096</u> | <u>5,225</u> | <u>840</u> | <u>5,723</u> | <u>156,587</u> | <u>181,414</u> | <u>108,967</u> |
| Cost of Goods Sold | | | | | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0514 · COST OF SALES - ICE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0515 · COST OF SALES - GASOLINE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0675 · HAY/FEED EXPENSE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total COGS | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| Gross Profit | <u>462,371</u> | <u>14,068</u> | <u>457,097</u> | <u>0</u> | <u>13,096</u> | <u>5,225</u> | <u>840</u> | <u>5,723</u> | <u>156,587</u> | <u>181,414</u> | <u>108,967</u> |
| Expense | | | | | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 239,514 | 438,459 | 0 | 0 | 811,822 | 0 | 0 | 0 | 205,118 | 195,517 | 0 |
| 01-2SER · OUTSIDE SERVICES | 98,129 | 53,336 | 146,898 | 1,663 | 66,821 | 22,928 | 465 | 17,500 | 9,873 | 0 | 1,152,615 |
| 01-3LKE · LAKE LEASE. | 0 | 0 | 753,495 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-4UTL · UTILITIES | 104 | 59,973 | 0 | 2,109 | 16,124 | 148,186 | 38,846 | 6,046 | 383 | 313 | 8,389 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 5,914 | 10,610 | 509 | 25,780 | 204,843 | 4,441 | 2,876 | 0 | 367 | 18,284 |
| 01-5SUP · SUPPLIES | 10,964 | 16,194 | 19,794 | 901 | 55,785 | 13,411 | 0 | 114 | 37,099 | 6,476 | 4,768 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 71,281 | 88,264 | 195 | 0 | 11,467 | 60 | 0 | 0 | 1,735 | 2,575 | 1,410 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 3,586 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-8PRP · PROPERTY TAX | 0 | 15,354 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9EVN · EVENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9INS · INSURANCE | 0 | 226,215 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9LGL · LEGAL FEES | 11,859 | 302,301 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 17,988 | 0 |
| 01-9UNC · UNCOLLECTIBLE ASSESSMENTS | 0 | 188,748 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expense | <u>431,851</u> | <u>1,394,758</u> | <u>930,992</u> | <u>5,182</u> | <u>991,385</u> | <u>389,428</u> | <u>43,752</u> | <u>26,536</u> | <u>254,208</u> | <u>223,236</u> | <u>1,185,466</u> |
| Net Ordinary Income | <u>30,520</u> | <u>(1,380,690)</u> | <u>(473,895)</u> | <u>(5,182)</u> | <u>(978,289)</u> | <u>(384,203)</u> | <u>(42,912)</u> | <u>(20,813)</u> | <u>(97,621)</u> | <u>(41,822)</u> | <u>(1,076,499)</u> |
| Net Income | <u>30,520</u> | <u>(1,380,690)</u> | <u>(473,895)</u> | <u>(5,182)</u> | <u>(978,289)</u> | <u>(384,203)</u> | <u>(42,912)</u> | <u>(20,813)</u> | <u>(97,621)</u> | <u>(41,822)</u> | <u>(1,076,499)</u> |

**Canyon Lake Property Owners Association
OPERATING FUND FUNCTIONAL EXPENSES**

May 31, 2019 through October 31, 2019

| | <u>50 ACTV</u> | <u>52 EQUEST</u> | <u>53 CAMPG</u> | <u>54 POOL</u> | <u>60 GOLF</u> | <u>70 LODGE</u> | <u>71 LODGE</u> | <u>80 CC</u> | <u>TOTAL</u> |
|---------------------------------------|------------------|------------------|-----------------|------------------|------------------|------------------|-----------------|------------------|------------------|
| Ordinary Income/Expense | | | | | | | | | |
| Income | | | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 474,241 |
| 01-0ARC · ARCHITECTURAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 38,525 |
| 01-0INT · INTEREST INCOME. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5,852 |
| 01-0OTH · OTHER INCOME | 9,465 | 2,506 | 245 | 10,096 | 5,438 | 981 | 14,581 | 468 | 379,793 |
| 01-0SAL · SALES & USER FEES | 23,777 | 89,493 | 213,335 | 22,427 | 449,892 | 557,766 | 131,543 | 512,802 | 2,551,791 |
| 46000 · Merchandise Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 48600 · Service Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Income | <u>33,242</u> | <u>91,999</u> | <u>213,580</u> | <u>32,523</u> | <u>455,330</u> | <u>558,747</u> | <u>146,124</u> | <u>513,270</u> | <u>3,450,202</u> |
| Cost of Goods Sold | | | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 0 | 0 | 0 | 4,635 | 0 | 105,251 | 30,075 | 107,449 | 247,411 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 0 | 0 | 0 | 0 | 0 | 63,703 | 6,242 | 48,977 | 118,922 |
| 99-0514 · COST OF SALES - ICE. | 0 | 0 | 2,418 | 0 | 0 | 0 | 0 | 0 | 2,418 |
| 99-0515 · COST OF SALES - GASOLINE. | 0 | 0 | 55,964 | 0 | 0 | 0 | 0 | 0 | 55,964 |
| 99-0675 · HAY/FEED EXPENSE. | 0 | 25,446 | 0 | 0 | 0 | 0 | 0 | 0 | 25,446 |
| Total COGS | <u>0</u> | <u>25,446</u> | <u>58,382</u> | <u>4,635</u> | <u>0</u> | <u>168,954</u> | <u>36,317</u> | <u>156,426</u> | <u>450,161</u> |
| Gross Profit | <u>33,242</u> | <u>66,553</u> | <u>155,198</u> | <u>27,888</u> | <u>455,330</u> | <u>389,793</u> | <u>109,807</u> | <u>356,844</u> | <u>3,000,041</u> |
| Expense | | | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 89,870 | 62,901 | 46,450 | 106,545 | 41,632 | 341,057 | 46,231 | 365,192 | 2,990,307 |
| 01-2SER · OUTSIDE SERVICES | 7,604 | 6,918 | 11,504 | 500 | 134,003 | 23,641 | 5,071 | 27,341 | 1,786,809 |
| 01-3LKE · LAKE LEASE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 753,495 |
| 01-4UTL · UTILITIES | 333 | 22,238 | 39,803 | 31,601 | 380,160 | 31,092 | 49,739 | 28,997 | 864,435 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 6,265 | 10,173 | 6,447 | 485,066 | 14,462 | 10,465 | 15,971 | 822,472 |
| 01-5SUP · SUPPLIES | 6,771 | 4,477 | 2,871 | 11,980 | 61,504 | 37,181 | 5,485 | 33,344 | 329,121 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 644 | 105 | 8,776 | 517 | 22,452 | 30,593 | 135 | 24,014 | 264,224 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 165 | 0 | 0 | 3,247 | 0 | 492 | 7,490 |
| 01-8PRP · PROPERTY TAX | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15,354 |
| 01-9EVN · EVENTS | 92,649 | 0 | 0 | 0 | 0 | 15,329 | 10,100 | 8,523 | 126,601 |
| 01-9INS · INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 226,215 |
| 01-9LGL · LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 332,148 |
| 01-9UNC · UNCOLLECTIBLE ASSESSMENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 188,748 |
| Total Expense | <u>197,871</u> | <u>102,904</u> | <u>119,742</u> | <u>157,590</u> | <u>1,124,817</u> | <u>496,602</u> | <u>127,226</u> | <u>503,874</u> | <u>8,707,419</u> |
| Net Ordinary Income | <u>(164,629)</u> | <u>(36,351)</u> | <u>35,456</u> | <u>(129,702)</u> | <u>(669,487)</u> | <u>(106,809)</u> | <u>(17,419)</u> | <u>(147,030)</u> | <u>5,707,378</u> |
| Net Income | <u>(164,629)</u> | <u>(36,351)</u> | <u>35,456</u> | <u>(129,702)</u> | <u>(669,487)</u> | <u>(106,809)</u> | <u>(17,419)</u> | <u>(147,030)</u> | <u>5,707,378</u> |