



CANYON LAKE

PROPERTY OWNERS ASSOCIATION

CANYON LAKE PROPERTY OWNERS ASSOCIATION

FINANCIAL STATEMENTS

June 30, 2019

Canyon Lake POA

Balance Sheet

As of June 31, 2019

| | <u>01 OPERATING</u> | <u>02 REPAIR</u> | <u>03 ROAD</u> | <u>04 FACILITIES</u> | <u>05 CIP</u> | <u>TOTAL</u> |
|---------------------------------------|---------------------|------------------|------------------|----------------------|----------------|-------------------|
| ASSETS | | | | | | |
| CASH & CASH EQUIVALENTS | 8,452,395 | 8,152 | 23,500 | 0 | 14,543 | 8,498,590 |
| INVESTMENTS - Net of Unrealized Gain | 0 | 8,051,777 | 4,021,965 | 0 | 1,014,704 | 13,088,446 |
| ASSESSMENTS AND FINES RECEIVABLE, net | 11,108,623 | 0 | 0 | 0 | 0 | 11,108,623 |
| INVENTORY | 53,248 | 0 | 0 | 0 | 0 | 53,248 |
| DUE TO/ FROM OTHER FUNDS | -1,413,852 | -33,918 | 1,626,372 | -108,545 | -70,058 | -0 |
| INTEREST RECEIVABLE | 0 | 39,332 | 24,493 | 0 | 5,673 | 69,497 |
| CAPITAL ASSETS, net of Deprec | 4,427,127 | 0 | 0 | 0 | 0 | 4,427,127 |
| PREPAID EXPENSES | 497,571 | 0 | 0 | 0 | 0 | 497,571 |
| OTHER ASSETS | 173,212 | 0 | 0 | 0 | 0 | 173,212 |
| Total Assets | <u>23,298,324</u> | <u>8,065,343</u> | <u>5,696,330</u> | <u>-108,545</u> | <u>964,862</u> | <u>37,916,313</u> |
| LIABILITIES | | | | | | |
| ACCOUNTS PAYABLE | 434,095 | 0 | 0 | 0 | 0 | 434,095 |
| ACCRUED PAYROLL LIABILITIES | 271,195 | 0 | 0 | 0 | 0 | 271,195 |
| PREPAID ASSESSMENTS/DEFERRED | 1,835,633 | 0 | 0 | 0 | 0 | 1,835,633 |
| OTHER ACCRUED LIABILITIES | 478,433 | 0 | 0 | 0 | 0 | 478,433 |
| REFUNDABLE MEMBER DEPOSITS | 286,927 | 0 | 0 | 0 | 0 | 286,927 |
| SALES TAX PAYABLE. | 21,174 | 0 | 0 | 0 | 0 | 21,174 |
| Total Liabilities | <u>3,327,457</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>3,327,457</u> |
| Total Fund Balances | <u>19,970,867</u> | <u>8,065,343</u> | <u>5,696,330</u> | <u>-108,545</u> | <u>964,862</u> | <u>34,588,856</u> |
| Total liabilities and members' equity | <u>23,298,324</u> | <u>8,065,343</u> | <u>5,696,330</u> | <u>-108,545</u> | <u>964,862</u> | <u>37,916,313</u> |

Canyon Lake Property Owners Association
Consolidated Profit & Loss Budget Performance.
June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|------------------|------------------|-----------------|---------------------|--------------------|------------------|----------------------|
| Revenue | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 86,615 | 71,232 | 15,383 | 171,121 | 143,471 | 27,650 | 827,200 |
| 01-0ARC · ARCHITECTURAL FEES | 4,150 | 8,600 | (4,450) | 11,275 | 24,250 | (12,975) | 111,850 |
| 01-0INT · INTEREST INCOME. | 965 | 900 | 65 | 1,961 | 1,800 | 161 | 10,800 |
| 01-0OTH · OTHER INCOME | 63,416 | 40,941 | 22,475 | 112,030 | 80,677 | 31,353 | 452,945 |
| 01-0SAL · SALES & USER FEES | 496,652 | 438,709 | 57,943 | 943,487 | 860,696 | 82,791 | 4,425,208 |
| Total Revenue | 651,798 | 560,382 | 91,416 | 1,239,874 | 1,110,894 | 128,980 | 5,828,003 |
| Direct Costs | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 45,177 | 53,285 | (8,108) | 92,317 | 99,454 | (7,137) | 496,039 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 22,494 | 19,684 | 2,810 | 45,983 | 39,553 | 6,430 | 209,049 |
| 99-0514 · COST OF SALES - ICE. | 245 | 1,179 | (934) | 719 | 1,379 | (660) | 3,275 |
| 99-0515 · COST OF SALES - GASOLINE. | 8,172 | 11,143 | (2,971) | 12,461 | 19,042 | (6,581) | 73,740 |
| 99-0675 · HAY/FEED EXPENSE. | 262 | 4,000 | (3,738) | 9,622 | 8,000 | 1,622 | 48,900 |
| Total Direct Costs | 76,350 | 89,291 | (12,941) | 161,102 | 167,428 | (6,326) | 831,003 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 487,295 | 519,153 | (31,858) | 995,570 | 1,032,067 | (36,497) | 5,885,968 |
| 01-2SER · OUTSIDE SERVICES | 311,184 | 297,064 | 14,120 | 625,705 | 597,477 | 28,228 | 3,392,763 |
| 01-3LKE · LAKE LEASE. | 124,216 | 124,216 | 0 | 248,432 | 248,431 | 1 | 1,520,405 |
| 01-4UTL · UTILITIES | 114,299 | 129,337 | (15,038) | 193,411 | 258,679 | (65,268) | 1,441,977 |
| 01-5REP · REPAIRS & MAINTENANCE | 139,246 | 134,747 | 4,499 | 277,488 | 270,483 | 7,005 | 1,521,454 |
| 01-5SUP · SUPPLIES | 60,261 | 45,155 | 15,106 | 115,837 | 91,920 | 23,917 | 530,561 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 42,884 | 62,832 | (19,948) | 123,036 | 139,147 | (16,111) | 478,508 |
| 01-7REN · RENTAL EQUIPMENT | 2,482 | 2,250 | 232 | 3,333 | 3,150 | 183 | 13,226 |
| 01-8PRP · PROPERTY TAX | 0 | 2,400 | (2,400) | 0 | 3,500 | (3,500) | 51,600 |
| 01-9EVN · EVENTS | 36,650 | 41,193 | (4,543) | 70,392 | 81,313 | (10,921) | 170,371 |
| 01-9INC · INCOME TAX | 0 | 0 | 0 | 0 | 0 | 0 | 27,700 |
| 01-9INS · INSURANCE | 36,492 | 37,500 | (1,008) | 72,880 | 75,000 | (2,120) | 450,000 |
| 01-9LGL · LEGAL FEES | 39,531 | 68,000 | (28,469) | 124,235 | 135,000 | (10,765) | 810,000 |
| 01-9UNC · UNCOLLECTIBLE ASSESSMENTS | 0 | 0 | 0 | 0 | 15,000 | (15,000) | 50,000 |
| Total Expense | 1,394,540 | 1,463,847 | (69,307) | 2,850,319 | 2,951,167 | (100,848) | 16,344,533 |
| Excess (deficit) over (under) | (819,092) | (992,756) | 173,664 | (1,771,547) | (2,007,701) | 236,154 | (11,347,533) |

Canyon Lake Property Owners Association
11 - Accounting Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|---------------|-----------------|-----------------|---------------------|-------------------|-----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 69,332 | 62,164 | 7,168 | 140,049 | 124,496 | 15,553 | 726,746 |
| 01-0INT · INTEREST INCOME. | 965 | 900 | 65 | 1,961 | 1,800 | 161 | 10,800 |
| 01-0OTH · OTHER INCOME | 6,719 | 7,100 | (381) | 14,386 | 14,200 | 186 | 85,200 |
| Total Income | <u>77,016</u> | <u>70,164</u> | <u>6,852</u> | <u>156,396</u> | <u>140,496</u> | <u>15,900</u> | <u>822,746</u> |
| Gross Profit | 77,016 | 70,164 | 6,852 | 156,396 | 140,496 | 15,900 | 822,746 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 42,092 | 41,529 | 563 | 77,527 | 83,058 | (5,531) | 509,055 |
| 01-2SER · OUTSIDE SERVICES | 20,175 | 21,300 | (1,125) | 39,603 | 27,600 | 12,003 | 106,200 |
| 01-4UTL · UTILITIES | 17 | 65 | (48) | 35 | 130 | (95) | 780 |
| 01-5SUP · SUPPLIES | 1,398 | 1,150 | 248 | 2,752 | 2,300 | 452 | 16,150 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 14,584 | 38,600 | (24,016) | 47,749 | 72,200 | (24,451) | 144,000 |
| 01-9LGL · LEGAL FEES | (45,601) | 7,000 | (52,601) | (24,164) | 14,000 | (38,164) | 84,000 |
| Total Expense | <u>32,665</u> | <u>109,644</u> | <u>(76,979)</u> | <u>143,502</u> | <u>199,288</u> | <u>(55,786)</u> | <u>860,185</u> |
| Net Ordinary Income | <u>44,351</u> | <u>(39,480)</u> | <u>83,831</u> | <u>12,894</u> | <u>(58,792)</u> | <u>71,686</u> | <u>(37,439)</u> |
| Net Income | <u>44,351</u> | <u>(39,480)</u> | <u>83,831</u> | <u>12,894</u> | <u>(58,792)</u> | <u>71,686</u> | <u>(37,439)</u> |

Canyon Lake Property Owners Association
12 - Corporate Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|------------------|------------------|-----------------|---------------------|-------------------|-----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 2,241 | 2,122 | 119 | 4,512 | 4,286 | 226 | 26,607 |
| Total Income | <u>2,241</u> | <u>2,122</u> | <u>119</u> | <u>4,512</u> | <u>4,286</u> | <u>226</u> | <u>26,607</u> |
| Gross Profit | 2,241 | 2,122 | 119 | 4,512 | 4,286 | 226 | 26,607 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 69,251 | 71,118 | (1,867) | 135,435 | 142,237 | (6,802) | 884,896 |
| 01-2SER · OUTSIDE SERVICES | 9,254 | 5,800 | 3,454 | 23,746 | 18,450 | 5,296 | 150,050 |
| 01-4UTL · UTILITIES | 10,286 | 9,625 | 661 | 19,411 | 17,869 | 1,542 | 114,221 |
| 01-5REP · REPAIRS & MAINTENANCE | 1,134 | 901 | 233 | 3,271 | 1,608 | 1,663 | 12,968 |
| 01-5SUP · SUPPLIES | 2,350 | 2,449 | (99) | 4,369 | 6,229 | (1,860) | 35,719 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 8,340 | 7,240 | 1,100 | 39,587 | 31,580 | 8,007 | 147,907 |
| 01-8PRP · PROPERTY TAX | 0 | 2,400 | (2,400) | 0 | 3,500 | (3,500) | 51,600 |
| 01-9INC · INCOME TAX | 0 | 0 | 0 | 0 | 0 | 0 | 27,700 |
| 01-9INS · INSURANCE | 36,492 | 37,500 | (1,008) | 72,880 | 75,000 | (2,120) | 450,000 |
| 01-9LGL · LEGAL FEES | 83,900 | 58,000 | 25,900 | 142,162 | 116,000 | 26,162 | 696,000 |
| 01-9UNC · UNCOLLECTIBLE ASSESSMENTS | 0 | 0 | 0 | 0 | 15,000 | (15,000) | 50,000 |
| Total Expense | <u>221,007</u> | <u>195,033</u> | <u>25,974</u> | <u>440,861</u> | <u>427,473</u> | <u>13,388</u> | <u>2,621,061</u> |
| Net Ordinary Income | (218,766) | (192,911) | (25,855) | (436,349) | (423,187) | (13,162) | (2,594,454) |
| Net Income | <u>(218,766)</u> | <u>(192,911)</u> | <u>(25,855)</u> | <u>(436,349)</u> | <u>(423,187)</u> | <u>(13,162)</u> | <u>(2,594,454)</u> |

Canyon Lake Property Owners Association
13 - Lake Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|--------------------------------------|-----------------|------------------|-----------------|---------------------|-------------------|----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 2,355 | 2,300 | 55 | 2,900 | 6,650 | (3,750) | 30,700 |
| 01-0SAL · SALES & USER FEES | 64,112 | 48,100 | 16,012 | 117,781 | 96,200 | 21,581 | 577,200 |
| Total Income | <u>66,467</u> | <u>50,400</u> | <u>16,067</u> | <u>120,681</u> | <u>102,850</u> | <u>17,831</u> | <u>607,900</u> |
| Gross Profit | 66,467 | 50,400 | 16,067 | 120,681 | 102,850 | 17,831 | 607,900 |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 26,563 | 31,582 | (5,019) | 56,562 | 64,716 | (8,154) | 286,561 |
| 01-3LKE · LAKE LEASE. | 124,216 | 124,216 | 0 | 248,432 | 248,431 | 1 | 1,520,405 |
| 01-5REP · REPAIRS & MAINTENANCE | 707 | 1,400 | (693) | 2,883 | 2,500 | 383 | 9,350 |
| 01-5SUP · SUPPLIES | 1,082 | 7,537 | (6,455) | 11,865 | 8,648 | 3,217 | 23,399 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 0 | 0 | 0 | 0 | 0 | 0 | 28 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expense | <u>152,568</u> | <u>164,735</u> | <u>(12,167)</u> | <u>319,742</u> | <u>324,295</u> | <u>(4,553)</u> | <u>1,839,743</u> |
| Net Ordinary Income | <u>(86,101)</u> | <u>(114,335)</u> | <u>28,234</u> | <u>(199,061)</u> | <u>(221,445)</u> | <u>22,384</u> | <u>(1,231,843)</u> |
| Net Income | <u>(86,101)</u> | <u>(114,335)</u> | <u>28,234</u> | <u>(199,061)</u> | <u>(221,445)</u> | <u>22,384</u> | <u>(1,231,843)</u> |

Canyon Lake Property Owners Association
19 - Senior Center Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------|---------------------|---------------------|-------------------|-----------------------|-----------------------|---------------------|------------------------|
| Ordinary Income/Expense | | | | | | | |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 337 | 290 | 47 | 387 | 1,330 | (943) | 4,349 |
| 01-4UTL · UTILITIES | 164 | 365 | (201) | 262 | 666 | (404) | 4,308 |
| 01-5REP · REPAIRS & MAINTENANCE | (21) | 204 | (225) | 29 | 408 | (379) | 2,438 |
| 01-5SUP · SUPPLIES | 167 | 140 | 27 | 363 | 280 | 83 | 1,730 |
| 01-9EVN · EVENTS | 0 | 0 | 0 | 0 | 0 | 0 | 100 |
| Total Expense | <u>647</u> | <u>999</u> | <u>(352)</u> | <u>1,041</u> | <u>2,684</u> | <u>(1,643)</u> | <u>12,925</u> |
| Net Ordinary Income | <u>(647)</u> | <u>(999)</u> | <u>352</u> | <u>(1,041)</u> | <u>(2,684)</u> | <u>1,643</u> | <u>(12,925)</u> |
| Net Income | <u>(647)</u> | <u>(999)</u> | <u>352</u> | <u>(1,041)</u> | <u>(2,684)</u> | <u>1,643</u> | <u>(12,925)</u> |

Canyon Lake Property Owners Association
20 - Operations Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|------------------|------------------|----------------|---------------------|-------------------|----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 1,496 | 1,300 | 196 | 2,198 | 2,600 | (402) | 15,600 |
| Total Income | <u>1,496</u> | <u>1,300</u> | <u>196</u> | <u>2,198</u> | <u>2,600</u> | <u>(402)</u> | <u>15,600</u> |
| Gross Profit | 1,496 | 1,300 | 196 | 2,198 | 2,600 | (402) | 15,600 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 129,497 | 132,836 | (3,339) | 269,929 | 273,761 | (3,832) | 1,636,288 |
| 01-2SER · OUTSIDE SERVICES | 10,309 | 12,000 | (1,691) | 22,569 | 24,500 | (1,931) | 139,400 |
| 01-4UTL · UTILITIES | 2,850 | 2,800 | 50 | 4,524 | 5,300 | (776) | 33,200 |
| 01-5REP · REPAIRS & MAINTENANCE | 2,305 | 5,550 | (3,245) | 7,132 | 9,450 | (2,318) | 68,350 |
| 01-5SUP · SUPPLIES | 9,837 | 9,100 | 737 | 19,076 | 16,750 | 2,326 | 86,700 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 2,409 | 3,915 | (1,506) | 4,997 | 5,905 | (908) | 14,930 |
| 01-7REN · RENTAL EQUIPMENT | 957 | 750 | 207 | 1,597 | 1,250 | 347 | 8,000 |
| Total Expense | <u>158,164</u> | <u>166,951</u> | <u>(8,787)</u> | <u>329,824</u> | <u>336,916</u> | <u>(7,092)</u> | <u>1,986,868</u> |
| Net Ordinary Income | (156,668) | (165,651) | 8,983 | (327,626) | (334,316) | 6,690 | (1,971,268) |
| Net Income | <u>(156,668)</u> | <u>(165,651)</u> | <u>8,983</u> | <u>(327,626)</u> | <u>(334,316)</u> | <u>6,690</u> | <u>(1,971,268)</u> |

Canyon Lake Property Owners Association
22 - Common Areas Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|--------------------------------------|-----------------|-----------------|-----------------|---------------------|-------------------|----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0SAL · SALES & USER FEES | 425 | 5,840 | (5,415) | 1,830 | 6,415 | (4,585) | 20,125 |
| Total Income | 425 | 5,840 | (5,415) | 1,830 | 6,415 | (4,585) | 20,125 |
| Gross Profit | 425 | 5,840 | (5,415) | 1,830 | 6,415 | (4,585) | 20,125 |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 5,213 | 2,280 | 2,933 | 16,157 | 15,460 | 697 | 46,360 |
| 01-4UTL · UTILITIES | 21,780 | 22,600 | (820) | 35,268 | 45,700 | (10,432) | 250,828 |
| 01-5REP · REPAIRS & MAINTENANCE | 46,883 | 35,720 | 11,163 | 82,564 | 72,740 | 9,824 | 368,840 |
| 01-5SUP · SUPPLIES | 2,632 | 3,200 | (568) | 5,777 | 6,300 | (523) | 25,450 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 0 | 0 | 0 | 0 | 0 | 0 | 2,990 |
| Total Expense | 76,508 | 63,800 | 12,708 | 139,766 | 140,200 | (434) | 694,468 |
| Net Ordinary Income | (76,083) | (57,960) | (18,123) | (137,936) | (133,785) | (4,151) | (674,343) |
| Net Income | (76,083) | (57,960) | (18,123) | (137,936) | (133,785) | (4,151) | (674,343) |

Canyon Lake Property Owners Association
23 - Gault Field Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------|-----------------------|-----------------------|-----------------------|------------------------|------------------------|-----------------------|------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0SAL · SALES & USER FEES | 840 | 0 | 840 | 840 | 0 | 840 | 0 |
| Total Income | <u>840</u> | <u>0</u> | <u>840</u> | <u>840</u> | <u>0</u> | <u>840</u> | <u>0</u> |
| Gross Profit | 840 | 0 | 840 | 840 | 0 | 840 | 0 |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-4UTL · UTILITIES | 8,599 | 6,650 | 1,949 | 13,996 | 12,800 | 1,196 | 64,150 |
| 01-5REP · REPAIRS & MAINTENANCE | 41 | 100 | (59) | 1,246 | 250 | 996 | 2,200 |
| 01-5SUP · SUPPLIES | 0 | 50 | (50) | 0 | 50 | (50) | 14,200 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expense | <u>8,640</u> | <u>6,800</u> | <u>1,840</u> | <u>15,242</u> | <u>13,100</u> | <u>2,142</u> | <u>80,550</u> |
| Net Ordinary Income | <u>(7,800)</u> | <u>(6,800)</u> | <u>(1,000)</u> | <u>(14,402)</u> | <u>(13,100)</u> | <u>(1,302)</u> | <u>(80,550)</u> |
| Net Income | <u><u>(7,800)</u></u> | <u><u>(6,800)</u></u> | <u><u>(1,000)</u></u> | <u><u>(14,402)</u></u> | <u><u>(13,100)</u></u> | <u><u>(1,302)</u></u> | <u><u>(80,550)</u></u> |

Canyon Lake Property Owners Association
24 - Tennis Courts Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|--|-----------------------|-----------------------|---------------------|-----------------------|-----------------------|---------------------|------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0SAL · SALES & USER FEES | 1,065 | 750 | 315 | 2,726 | 1,500 | 1,226 | 9,000 |
| Total Income | <u>1,065</u> | <u>750</u> | <u>315</u> | <u>2,726</u> | <u>1,500</u> | <u>1,226</u> | <u>9,000</u> |
| Gross Profit | 1,065 | 750 | 315 | 2,726 | 1,500 | 1,226 | 9,000 |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 2,500 | 2,500 | 0 | 7,500 | 5,000 | 2,500 | 30,000 |
| 01-4UTL · UTILITIES | (532) | 800 | (1,332) | 145 | 1,600 | (1,455) | 9,600 |
| 01-5REP · REPAIRS & MAINTENANCE | 449 | 150 | 299 | 670 | 200 | 470 | 1,700 |
| 01-5SUP · SUPPLIES | 22 | 40 | (18) | 52 | 80 | (28) | 700 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expense | <u>2,439</u> | <u>3,490</u> | <u>(1,051)</u> | <u>8,367</u> | <u>6,880</u> | <u>1,487</u> | <u>42,000</u> |
| Net Ordinary Income | <u>(1,374)</u> | <u>(2,740)</u> | <u>1,366</u> | <u>(5,641)</u> | <u>(5,380)</u> | <u>(261)</u> | <u>(33,000)</u> |
| Net Income | <u>(1,374)</u> | <u>(2,740)</u> | <u>1,366</u> | <u>(5,641)</u> | <u>(5,380)</u> | <u>(261)</u> | <u>(33,000)</u> |

Canyon Lake Property Owners Association
30 - Member Services Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|-----------------|-----------------|-----------------|---------------------|-------------------|-----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 11,540 | 9,068 | 2,472 | 25,330 | 18,975 | 6,355 | 94,954 |
| 01-0OTH · OTHER INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-0SAL · SALES & USER FEES | 8,404 | 8,884 | (480) | 12,314 | 17,468 | (5,154) | 109,758 |
| Total Income | <u>19,944</u> | <u>17,952</u> | <u>1,992</u> | <u>37,644</u> | <u>36,443</u> | <u>1,201</u> | <u>204,712</u> |
| Gross Profit | 19,944 | 17,952 | 1,992 | 37,644 | 36,443 | 1,201 | 204,712 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 36,923 | 30,300 | 6,623 | 71,702 | 60,270 | 11,432 | 350,785 |
| 01-2SER · OUTSIDE SERVICES | 1,856 | 1,795 | 61 | 3,651 | 3,720 | (69) | 23,510 |
| 01-4UTL · UTILITIES | 64 | 66 | (2) | 128 | 132 | (4) | 792 |
| 01-5SUP · SUPPLIES | 20,291 | 4,693 | 15,598 | 25,151 | 9,136 | 16,015 | 62,997 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 0 | 0 | 0 | 0 | 100 | (100) | 2,400 |
| 01-9EVN · EVENTS | 0 | 0 | 0 | 0 | 0 | 0 | 1,450 |
| Total Expense | <u>59,134</u> | <u>36,854</u> | <u>22,280</u> | <u>100,632</u> | <u>73,358</u> | <u>27,274</u> | <u>441,934</u> |
| Net Ordinary Income | (39,190) | (18,902) | (20,288) | (62,988) | (36,915) | (26,073) | (237,222) |
| Net Income | <u>(39,190)</u> | <u>(18,902)</u> | <u>(20,288)</u> | <u>(62,988)</u> | <u>(36,915)</u> | <u>(26,073)</u> | <u>(237,222)</u> |

Canyon Lake Property Owners Association
31 - Planning/Compliance Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|---------------|-----------------|----------------|---------------------|-------------------|---------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 5,743 | 0 | 5,743 | 5,743 | 0 | 5,743 | 5,500 |
| 01-0ARC · ARCHITECTURAL FEES | 4,150 | 8,600 | (4,450) | 11,275 | 24,250 | (12,975) | 111,850 |
| 01-0OTH · OTHER INCOME | 25,030 | 11,000 | 14,030 | 57,018 | 21,200 | 35,818 | 126,600 |
| Total Income | <u>34,923</u> | <u>19,600</u> | <u>15,323</u> | <u>74,036</u> | <u>45,450</u> | <u>28,586</u> | <u>243,950</u> |
| Gross Profit | 34,923 | 19,600 | 15,323 | 74,036 | 45,450 | 28,586 | 243,950 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 30,592 | 33,009 | (2,417) | 65,404 | 65,915 | (511) | 405,484 |
| 01-2SER · OUTSIDE SERVICES | 0 | 0 | 0 | 0 | 200 | (200) | 800 |
| 01-4UTL · UTILITIES | 52 | 57 | (5) | 104 | 114 | (10) | 1,173 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 100 | (100) | 80 | 250 | (170) | 3,000 |
| 01-5SUP · SUPPLIES | 574 | 1,350 | (776) | 1,637 | 2,600 | (963) | 16,150 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 505 | 545 | (40) | 928 | 1,215 | (287) | 8,465 |
| 01-9LGL · LEGAL FEES | 1,232 | 3,000 | (1,768) | 6,236 | 5,000 | 1,236 | 30,000 |
| Total Expense | <u>32,955</u> | <u>38,061</u> | <u>(5,106)</u> | <u>74,389</u> | <u>75,294</u> | <u>(905)</u> | <u>465,072</u> |
| Net Ordinary Income | <u>1,968</u> | <u>(18,461)</u> | <u>20,429</u> | <u>(353)</u> | <u>(29,844)</u> | <u>29,491</u> | <u>(221,122)</u> |
| Net Income | <u>1,968</u> | <u>(18,461)</u> | <u>20,429</u> | <u>(353)</u> | <u>(29,844)</u> | <u>29,491</u> | <u>(221,122)</u> |

40 - Community Patrol Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|--------------------------------------|------------------|------------------|-----------------|---------------------|-------------------|-----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 8,925 | 15,000 | (6,075) | 9,600 | 28,000 | (18,400) | 147,000 |
| Total Income | <u>8,925</u> | <u>15,000</u> | <u>(6,075)</u> | <u>9,600</u> | <u>28,000</u> | <u>(18,400)</u> | <u>147,000</u> |
| Gross Profit | 8,925 | 15,000 | (6,075) | 9,600 | 28,000 | (18,400) | 147,000 |
| Expense | | | | | | | |
| 01-2SER · OUTSIDE SERVICES | 198,248 | 186,981 | 11,267 | 383,097 | 372,654 | 10,443 | 2,221,124 |
| 01-4UTL · UTILITIES | 994 | 1,687 | (693) | 2,056 | 3,124 | (1,068) | 17,744 |
| 01-5REP · REPAIRS & MAINTENANCE | 5,079 | 2,050 | 3,029 | 6,161 | 3,700 | 2,461 | 20,200 |
| 01-5SUP · SUPPLIES | 533 | 350 | 183 | 878 | 6,700 | (5,822) | 10,200 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 234 | 35 | 199 | 265 | 370 | (105) | 1,135 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 460 |
| Total Expense | <u>205,088</u> | <u>191,103</u> | <u>13,985</u> | <u>392,457</u> | <u>386,548</u> | <u>5,909</u> | <u>2,270,863</u> |
| Net Ordinary Income | (196,163) | (176,103) | (20,060) | (382,857) | (358,548) | (24,309) | (2,123,863) |
| Net Income | <u>(196,163)</u> | <u>(176,103)</u> | <u>(20,060)</u> | <u>(382,857)</u> | <u>(358,548)</u> | <u>(24,309)</u> | <u>(2,123,863)</u> |

Canyon Lake Property Owners Association
50 - Activities Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|------------------------|------------------------|---------------------|------------------------|------------------------|---------------------|-------------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 2,575 | 600 | 1,975 | 4,270 | 1,200 | 3,070 | 11,200 |
| 01-0SAL · SALES & USER FEES | 730 | 2,400 | (1,670) | 20,640 | 22,400 | (1,760) | 23,000 |
| Total Income | <u>3,305</u> | <u>3,000</u> | <u>305</u> | <u>24,910</u> | <u>23,600</u> | <u>1,310</u> | <u>34,200</u> |
| Gross Profit | 3,305 | 3,000 | 305 | 24,910 | 23,600 | 1,310 | 34,200 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 13,338 | 15,757 | (2,419) | 30,159 | 31,408 | (1,249) | 192,664 |
| 01-2SER · OUTSIDE SERVICES | 2,796 | 2,500 | 296 | 3,664 | 2,900 | 764 | 12,700 |
| 01-4UTL · UTILITIES | 55 | 63 | (8) | 111 | 126 | (15) | 756 |
| 01-5SUP · SUPPLIES | 2,594 | 300 | 2,294 | 5,122 | 2,200 | 2,922 | 5,700 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 46 | 0 | 46 | 429 | 50 | 379 | 5,050 |
| 01-9EVN · EVENTS | 23,294 | 28,990 | (5,696) | 53,527 | 64,340 | (10,813) | 101,340 |
| Total Expense | <u>42,123</u> | <u>47,610</u> | <u>(5,487)</u> | <u>93,012</u> | <u>101,024</u> | <u>(8,012)</u> | <u>318,210</u> |
| Net Ordinary Income | <u>(38,818)</u> | <u>(44,610)</u> | <u>5,792</u> | <u>(68,102)</u> | <u>(77,424)</u> | <u>9,322</u> | <u>(284,010)</u> |
| Net Income | <u><u>(38,818)</u></u> | <u><u>(44,610)</u></u> | <u><u>5,792</u></u> | <u><u>(68,102)</u></u> | <u><u>(77,424)</u></u> | <u><u>9,322</u></u> | <u><u>(284,010)</u></u> |

Canyon Lake Property Owners Association
52 - Equestrian Center Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|----------------|----------------|----------------|---------------------|-------------------|--------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-0OTH · OTHER INCOME | 316 | 800 | (484) | 669 | 1,600 | (931) | 6,100 |
| 01-0SAL · SALES & USER FEES | 13,082 | 14,000 | (918) | 37,232 | 28,500 | 8,732 | 169,560 |
| Total Income | <u>13,398</u> | <u>14,800</u> | <u>(1,402)</u> | <u>37,901</u> | <u>30,100</u> | <u>7,801</u> | <u>175,660</u> |
| Cost of Goods Sold | | | | | | | |
| 99-0675 · HAY/FEED EXPENSE. | 262 | 4,000 | (3,738) | 9,622 | 8,000 | 1,622 | 48,900 |
| Total COGS | <u>262</u> | <u>4,000</u> | <u>(3,738)</u> | <u>9,622</u> | <u>8,000</u> | <u>1,622</u> | <u>48,900</u> |
| Gross Profit | <u>13,136</u> | <u>10,800</u> | <u>2,336</u> | <u>28,279</u> | <u>22,100</u> | <u>6,179</u> | <u>126,760</u> |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 9,926 | 10,514 | (588) | 21,172 | 21,022 | 150 | 127,399 |
| 01-2SER · OUTSIDE SERVICES | 1,591 | 1,500 | 91 | 2,948 | 3,050 | (102) | 18,100 |
| 01-4UTL · UTILITIES | 3,738 | 3,613 | 125 | 6,301 | 6,576 | (275) | 41,206 |
| 01-5REP · REPAIRS & MAINTENANCE | 1,806 | 1,100 | 706 | 1,961 | 2,150 | (189) | 7,551 |
| 01-5SUP · SUPPLIES | 1,808 | 525 | 1,283 | 2,231 | 1,050 | 1,181 | 6,690 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 0 | 0 | 0 | 0 | 100 | (100) | 200 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 200 |
| Total Expense | <u>18,869</u> | <u>17,252</u> | <u>1,617</u> | <u>34,613</u> | <u>33,948</u> | <u>665</u> | <u>201,346</u> |
| Net Ordinary Income | <u>(5,733)</u> | <u>(6,452)</u> | <u>719</u> | <u>(6,334)</u> | <u>(11,848)</u> | <u>5,514</u> | <u>(74,586)</u> |
| Net Income | <u>(5,733)</u> | <u>(6,452)</u> | <u>719</u> | <u>(6,334)</u> | <u>(11,848)</u> | <u>5,514</u> | <u>(74,586)</u> |

Canyon Lake Property Owners Association
53 - Campground Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 148 | 0 | 148 | 148 | 62 | 86 | 873 |
| 01-0SAL · SALES & USER FEES | 54,740 | 39,007 | 15,733 | 88,727 | 71,468 | 17,259 | 278,140 |
| Total Income | <u>54,888</u> | <u>39,007</u> | <u>15,881</u> | <u>88,875</u> | <u>71,530</u> | <u>17,345</u> | <u>279,013</u> |
| Cost of Goods Sold | | | | | | | |
| 99-0514 · COST OF SALES - ICE. | 245 | 1,179 | (934) | 719 | 1,379 | (660) | 3,275 |
| 99-0515 · COST OF SALES - GASOLINE. | 8,172 | 11,143 | (2,971) | 12,461 | 19,042 | (6,581) | 73,740 |
| Total COGS | <u>8,417</u> | <u>12,322</u> | <u>(3,905)</u> | <u>13,180</u> | <u>20,421</u> | <u>(7,241)</u> | <u>77,015</u> |
| Gross Profit | <u>46,471</u> | <u>26,685</u> | <u>19,786</u> | <u>75,695</u> | <u>51,109</u> | <u>24,586</u> | <u>201,998</u> |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 7,562 | 7,500 | 62 | 15,737 | 14,999 | 738 | 89,887 |
| 01-2SER · OUTSIDE SERVICES | 752 | 2,578 | (1,826) | 4,031 | 4,178 | (147) | 13,627 |
| 01-4UTL · UTILITIES | 1,099 | 4,060 | (2,961) | 1,914 | 7,998 | (6,084) | 50,092 |
| 01-5REP · REPAIRS & MAINTENANCE | 1,804 | 775 | 1,029 | 4,512 | 1,900 | 2,612 | 9,500 |
| 01-5SUP · SUPPLIES | 442 | 652 | (210) | 1,080 | 1,333 | (253) | 7,083 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 1,761 | 664 | 1,097 | 2,366 | 1,050 | 1,316 | 10,530 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 72 |
| Total Expense | <u>13,420</u> | <u>16,229</u> | <u>(2,809)</u> | <u>29,640</u> | <u>31,458</u> | <u>(1,818)</u> | <u>180,791</u> |
| Net Ordinary Income | <u>33,051</u> | <u>10,456</u> | <u>22,595</u> | <u>46,055</u> | <u>19,651</u> | <u>26,404</u> | <u>21,207</u> |
| Net Income | <u><u>33,051</u></u> | <u><u>10,456</u></u> | <u><u>22,595</u></u> | <u><u>46,055</u></u> | <u><u>19,651</u></u> | <u><u>26,404</u></u> | <u><u>21,207</u></u> |

Canyon Lake Property Owners Association
54 - Pool Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|-----------------|-----------------|----------------|---------------------|-------------------|----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 60 | 180 | (120) | 160 | 220 | (60) | 1,300 |
| 01-0SAL · SALES & USER FEES | 19,364 | 6,942 | 12,422 | 23,130 | 11,250 | 11,880 | 21,820 |
| Total Income | 19,424 | 7,122 | 12,302 | 23,290 | 11,470 | 11,820 | 23,120 |
| Cost of Goods Sold | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 1,192 | 1,490 | (298) | 2,060 | 2,144 | (84) | 4,500 |
| Total COGS | 1,192 | 1,490 | (298) | 2,060 | 2,144 | (84) | 4,500 |
| Gross Profit | 18,232 | 5,632 | 12,600 | 21,230 | 9,326 | 11,904 | 18,620 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 20,683 | 27,984 | (7,301) | 38,193 | 49,257 | (11,064) | 199,618 |
| 01-2SER · OUTSIDE SERVICES | 225 | 348 | (123) | 351 | 498 | (147) | 1,314 |
| 01-4UTL · UTILITIES | 4,474 | 3,361 | 1,113 | 13,425 | 8,746 | 4,679 | 51,793 |
| 01-5REP · REPAIRS & MAINTENANCE | 371 | 373 | (2) | 1,139 | 795 | 344 | 7,122 |
| 01-5SUP · SUPPLIES | 2,859 | 3,239 | (380) | 4,348 | 7,554 | (3,206) | 29,735 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 20 | 50 | (30) | 131 | 60 | 71 | 2,866 |
| Total Expense | 28,632 | 35,355 | (6,723) | 57,587 | 66,910 | (9,323) | 292,448 |
| Net Ordinary Income | (10,400) | (29,723) | 19,323 | (36,357) | (57,584) | 21,227 | (273,828) |
| Net Income | (10,400) | (29,723) | 19,323 | (36,357) | (57,584) | 21,227 | (273,828) |

Canyon Lake Property Owners Association
60 - Golf Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|--|-----------------|-----------------|-----------------|---------------------|-------------------|-----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 1,478 | 490 | 988 | 3,281 | 490 | 2,791 | 900 |
| 01-0SAL · SALES & USER FEES | | | | | | | |
| 60-0438 · ANNUAL GOLF | 28,129 | 29,974 | (1,845) | 56,317 | 60,857 | (4,540) | 426,366 |
| 60-0439 · 20 ANYTIME ROUNDS | 3,420 | 4,855 | (1,435) | 12,070 | 14,365 | (2,295) | 60,610 |
| 60-0440 · ANNUAL GOLF - OUTSIDE | 10,103 | 5,531 | 4,572 | 11,676 | 10,501 | 1,175 | 64,672 |
| 60-0446 · GREENS FEES - PRIME | 40,080 | 22,431 | 17,649 | 65,898 | 42,491 | 23,407 | 216,724 |
| 60-0447 · GREENS FEES - TWILIGHT | 12,590 | 3,047 | 9,543 | 21,811 | 5,076 | 16,735 | 24,318 |
| 60-0448 · GREENS FEES - SUPER TWILIGHT | 6,770 | 12,663 | (5,893) | 9,830 | 26,383 | (16,553) | 126,335 |
| 60-0449 · DAILY GREEN FEES - OUTSIDE P4P | 140 | 344 | (204) | 220 | 525 | (305) | 2,099 |
| 60-0450 · JUNIOR GREENS FEES | 902 | 532 | 370 | 1,507 | 919 | 588 | 5,720 |
| 60-0453 · ANY PLAY < 9 HOLES | 1,561 | 21 | 1,540 | 2,037 | 49 | 1,988 | 304 |
| 60-0480 · OUTSIDE TOURNAMENTS | 0 | 931 | (931) | 0 | 4,333 | (4,333) | 14,815 |
| 60-0490 · PRORATED ANNUAL GOLF DISCOUNT | (1,748) | 0 | (1,748) | (2,985) | 0 | (2,985) | 0 |
| 60-0500 · DISCOUNTS | (8,056) | 0 | (8,056) | (9,212) | 0 | (9,212) | 0 |
| Total 01-0SAL · SALES & USER FEES | 93,891 | 80,329 | 13,562 | 169,169 | 165,499 | 3,670 | 941,963 |
| Total Income | 95,369 | 80,819 | 14,550 | 172,450 | 165,989 | 6,461 | 942,863 |
| Gross Profit | 95,369 | 80,819 | 14,550 | 172,450 | 165,989 | 6,461 | 942,863 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 6,514 | 7,117 | (603) | 15,007 | 14,235 | 772 | 87,033 |
| 01-2SER · OUTSIDE SERVICES | 20,489 | 18,109 | 2,380 | 39,461 | 35,548 | 3,913 | 220,788 |
| 01-4UTL · UTILITIES | 41,497 | 56,854 | (15,357) | 61,211 | 116,290 | (55,079) | 597,888 |
| 01-5REP · REPAIRS & MAINTENANCE | 74,149 | 78,589 | (4,440) | 153,544 | 160,973 | (7,429) | 929,590 |
| 01-5SUP · SUPPLIES | 50 | 400 | (350) | 220 | 800 | (580) | 64,008 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 6,793 | 4,587 | 2,206 | 10,013 | 10,262 | (249) | 42,972 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expense | 149,492 | 165,656 | (16,164) | 279,456 | 338,108 | (58,652) | 1,942,279 |
| Net Ordinary Income | (54,123) | (84,837) | 30,714 | (107,006) | (172,119) | 65,113 | (999,416) |
| Net Income | (54,123) | (84,837) | 30,714 | (107,006) | (172,119) | 65,113 | (999,416) |

Canyon Lake Property Owners Association

70 - Lodge Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|----------------|-----------------|-----------------|---------------------|-------------------|-----------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 11,436 | 0 | 11,436 | 11,458 | 0 | 11,458 | 0 |
| 01-0SAL · SALES & USER FEES | 104,743 | 108,438 | (3,695) | 203,733 | 201,361 | 2,372 | 900,088 |
| Total Income | <u>116,179</u> | <u>108,438</u> | <u>7,741</u> | <u>215,191</u> | <u>201,361</u> | <u>13,830</u> | <u>900,088</u> |
| Cost of Goods Sold | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 14,952 | 27,161 | (12,209) | 32,994 | 48,372 | (15,378) | 205,016 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 11,370 | 9,240 | 2,130 | 23,767 | 18,516 | 5,251 | 90,143 |
| Total COGS | <u>26,322</u> | <u>36,401</u> | <u>(10,079)</u> | <u>56,761</u> | <u>66,888</u> | <u>(10,127)</u> | <u>295,159</u> |
| Gross Profit | <u>89,857</u> | <u>72,037</u> | <u>17,820</u> | <u>158,430</u> | <u>134,473</u> | <u>23,957</u> | <u>604,929</u> |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 52,350 | 68,060 | (15,710) | 117,438 | 126,381 | (8,943) | 560,886 |
| 01-2SER · OUTSIDE SERVICES | 3,239 | 3,250 | (11) | 9,779 | 6,750 | 3,029 | 56,000 |
| 01-4UTL · UTILITIES | 6,407 | 5,665 | 742 | 7,073 | 10,330 | (3,257) | 68,100 |
| 01-5REP · REPAIRS & MAINTENANCE | 2,294 | 2,400 | (106) | 1,337 | 4,500 | (3,163) | 29,000 |
| 01-5SUP · SUPPLIES | 7,834 | 4,505 | 3,329 | 17,241 | 8,585 | 8,656 | 49,950 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 4,232 | 3,520 | 712 | 8,594 | 6,820 | 1,774 | 45,920 |
| 01-7REN · RENTAL EQUIPMENT | 1,455 | 1,500 | (45) | 1,561 | 1,900 | (339) | 4,494 |
| 01-9EVN · EVENTS | 12,310 | 0 | 12,310 | 14,499 | 0 | 14,499 | 0 |
| Total Expense | <u>90,121</u> | <u>88,900</u> | <u>1,221</u> | <u>177,522</u> | <u>165,266</u> | <u>12,256</u> | <u>814,350</u> |
| Net Ordinary Income | <u>(264)</u> | <u>(16,863)</u> | <u>16,599</u> | <u>(19,092)</u> | <u>(30,793)</u> | <u>11,701</u> | <u>(209,421)</u> |
| Net Income | <u>(264)</u> | <u>(16,863)</u> | <u>16,599</u> | <u>(19,092)</u> | <u>(30,793)</u> | <u>11,701</u> | <u>(209,421)</u> |

Canyon Lake Property Owners Association

71 - Lodge Banquet Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|---------------|---------------|--------------|---------------------|-------------------|--------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 590 | | | 1,171 | | | |
| 01-0SAL · SALES & USER FEES | 31,698 | 31,169 | 529 | 50,201 | 48,485 | 1,716 | 326,416 |
| Total Income | 32,288 | 31,169 | 1,119 | 51,372 | 48,485 | 2,887 | 326,416 |
| Cost of Goods Sold | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 7,930 | 5,424 | 2,506 | 13,321 | 9,158 | 4,163 | 64,312 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 1,485 | 724 | 761 | 2,164 | 1,597 | 567 | 13,606 |
| Total COGS | 9,415 | 6,148 | 3,267 | 15,485 | 10,755 | 4,730 | 77,918 |
| Gross Profit | 22,873 | 25,021 | (2,148) | 35,887 | 37,730 | (1,843) | 248,498 |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 5,568 | 13,403 | (7,835) | 10,690 | 26,806 | (16,116) | 163,175 |
| 01-2SER · OUTSIDE SERVICES | 2,232 | 350 | 1,882 | 3,207 | 2,300 | 907 | 10,900 |
| 01-4UTL · UTILITIES | 8,275 | 6,500 | 1,775 | 18,839 | 13,000 | 5,839 | 84,000 |
| 01-5REP · REPAIRS & MAINTENANCE | 1,742 | 2,000 | (258) | 4,811 | 4,500 | 311 | 26,500 |
| 01-5SUP · SUPPLIES | 855 | 900 | (45) | 2,903 | 2,175 | 728 | 12,500 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 0 | 0 | 0 | 0 | 2,000 | (2,000) | 2,000 |
| Total Expense | 18,672 | 23,153 | (4,481) | 40,450 | 50,781 | (10,331) | 299,075 |
| Net Ordinary Income | 4,201 | 1,868 | 2,333 | (4,563) | (13,051) | 8,488 | (50,577) |
| Net Income | <u>4,201</u> | <u>1,868</u> | <u>2,333</u> | <u>(4,563)</u> | <u>(13,051)</u> | <u>8,488</u> | <u>(50,577)</u> |

Canyon Lake Property Owners Association

80 - Country Club Profit & Loss Budget Performance

June 2019

| | <u>Jun 19</u> | <u>Budget</u> | <u>F/U</u> | <u>May - Jun 19</u> | <u>YTD Budget</u> | <u>F/U</u> | <u>Annual Budget</u> |
|---------------------------------------|-----------------|-----------------|---------------|---------------------|-------------------|---------------|----------------------|
| Ordinary Income/Expense | | | | | | | |
| Income | | | | | | | |
| 01-00TH · OTHER INCOME | 47 | 49 | (2) | 259 | 169 | 90 | 865 |
| 01-0SAL · SALES & USER FEES | 103,558 | 92,850 | 10,708 | 215,164 | 190,150 | 25,014 | 1,048,138 |
| Total Income | <u>103,605</u> | <u>92,899</u> | <u>10,706</u> | <u>215,423</u> | <u>190,319</u> | <u>25,104</u> | <u>1,049,003</u> |
| Cost of Goods Sold | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 21,103 | 19,210 | 1,893 | 43,942 | 39,780 | 4,162 | 222,211 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 9,640 | 9,720 | (80) | 20,052 | 19,440 | 612 | 105,300 |
| Total COGS | <u>30,743</u> | <u>28,930</u> | <u>1,813</u> | <u>63,994</u> | <u>59,220</u> | <u>4,774</u> | <u>327,511</u> |
| Gross Profit | <u>72,862</u> | <u>63,969</u> | <u>8,893</u> | <u>151,429</u> | <u>131,099</u> | <u>20,330</u> | <u>721,492</u> |
| Expense | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 63,000 | 59,797 | 3,203 | 127,177 | 122,260 | 4,917 | 676,009 |
| 01-2SER · OUTSIDE SERVICES | 5,406 | 3,901 | 1,505 | 8,993 | 8,623 | 370 | 50,980 |
| 01-4UTL · UTILITIES | 4,482 | 4,506 | (24) | 8,609 | 8,178 | 431 | 51,346 |
| 01-5REP · REPAIRS & MAINTENANCE | 502 | 3,335 | (2,833) | 6,149 | 4,559 | 1,590 | 23,145 |
| 01-5SUP · SUPPLIES | 4,932 | 4,575 | 357 | 10,771 | 9,150 | 1,621 | 54,900 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 3,958 | 3,676 | 282 | 7,977 | 7,435 | 542 | 47,116 |
| 01-7REN · RENTAL EQUIPMENT | 70 | 0 | 70 | 176 | 0 | 176 | 0 |
| 01-9EVN · EVENTS | 1,045 | 1,346 | (301) | 2,366 | 3,067 | (701) | 18,380 |
| Total Expense | <u>83,395</u> | <u>81,136</u> | <u>2,259</u> | <u>172,218</u> | <u>163,272</u> | <u>8,946</u> | <u>921,876</u> |
| Net Ordinary Income | <u>(10,533)</u> | <u>(17,167)</u> | <u>6,634</u> | <u>(20,789)</u> | <u>(32,173)</u> | <u>11,384</u> | <u>(200,384)</u> |
| Net Income | <u>(10,533)</u> | <u>(17,167)</u> | <u>6,634</u> | <u>(20,789)</u> | <u>(32,173)</u> | <u>11,384</u> | <u>(200,384)</u> |

**Canyon Lake Property Owners Association
OPERATING FUND FUNCTIONAL EXPENSES**

| | 11 ACCT | 12 CORP | 13 LAKE | June 2019 19 SC | 20 OPS | 22 COMMN | 23 GAULT | 24 TENNIS | 30 MEM SVS | 31 ACC | 40 C. PTRL |
|---------------------------------------|---------------|------------------|-----------------|--------------------|------------------|-----------------|----------------|----------------|-----------------|---------------|------------------|
| Ordinary Income/Expense | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 69,332 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11,540 | 5,743 | 0 |
| 01-0ARC · ARCHITECTURAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,150 | 0 |
| 01-0INT · INTEREST INCOME. | 965 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-0OTH · OTHER INCOME | 6,719 | 2,241 | 2,355 | 0 | 1,496 | 0 | 0 | 0 | 0 | 25,030 | 8,925 |
| 01-0SAL · SALES & USER FEES | 0 | 0 | 64,112 | 0 | 0 | 425 | 840 | 1,065 | 8,404 | 0 | 0 |
| 48600 · Service Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Income | 77,016 | 2,241 | 66,467 | 0 | 1,496 | 425 | 840 | 1,065 | 19,944 | 34,923 | 8,925 |
| Cost of Goods Sold | | | | | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0514 · COST OF SALES - ICE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0515 · COST OF SALES - GASOLINE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0675 · HAY/FEED EXPENSE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total COGS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Gross Profit | 77,016 | 2,241 | 66,467 | 0 | 1,496 | 425 | 840 | 1,065 | 19,944 | 34,923 | 8,925 |
| Expense | | | | | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 42,092 | 69,251 | 0 | 0 | 129,497 | 0 | 0 | 0 | 36,923 | 30,592 | 0 |
| 01-2SER · OUTSIDE SERVICES | 20,175 | 9,254 | 26,563 | 337 | 10,309 | 5,213 | 0 | 2,500 | 1,856 | 0 | 198,248 |
| 01-3LKE · LAKE LEASE. | 0 | 0 | 124,216 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-4UTL · UTILITIES | 17 | 10,286 | 0 | 164 | 2,850 | 21,780 | 8,599 | (532) | 64 | 52 | 994 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 1,134 | 707 | (21) | 2,305 | 46,883 | 41 | 449 | 0 | 0 | 5,079 |
| 01-5SUP · SUPPLIES | 1,398 | 2,350 | 1,082 | 167 | 9,837 | 2,632 | 0 | 22 | 20,291 | 574 | 533 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 14,584 | 8,340 | 0 | 0 | 2,409 | 0 | 0 | 0 | 0 | 505 | 234 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 957 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9EVN · EVENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9INS · INSURANCE | 0 | 36,492 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9LGL · LEGAL FEES | (45,601) | 83,900 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,232 | 0 |
| Total Expense | 32,665 | 221,007 | 152,568 | 647 | 158,164 | 76,508 | 8,640 | 2,439 | 59,134 | 32,955 | 205,088 |
| Net Ordinary Income | 44,351 | (218,766) | (86,101) | (647) | (156,668) | (76,083) | (7,800) | (1,374) | (39,190) | 1,968 | (196,163) |
| Net Income | 44,351 | (218,766) | (86,101) | (647) | (156,668) | (76,083) | (7,800) | (1,374) | (39,190) | 1,968 | (196,163) |

Canyon Lake Property Owners Association
OPERATING FUND FUNCTIONAL EXPENSES

| | 50 ACTV | 52 EQUEST | 53 CAMPG | June 2019 54 POOL | 60 GOLF | 70 LODGE | 71 LODGE | 80 CC | TOTAL |
|---------------------------------------|-----------------|----------------|---------------|----------------------|-----------------|----------------|---------------|-----------------|------------------|
| Ordinary Income/Expense | | | | | | | | | |
| Income | | | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 86,615 |
| 01-0ARC · ARCHITECTURAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,150 |
| 01-0INT · INTEREST INCOME. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 965 |
| 01-0OTH · OTHER INCOME | 2,575 | 316 | 148 | 60 | 1,478 | 11,436 | 590 | 47 | 63,416 |
| 01-0SAL · SALES & USER FEES | 730 | 13,082 | 54,740 | 19,364 | 93,891 | 104,743 | 31,698 | 103,558 | 496,652 |
| 48600 · Service Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Income | 3,305 | 13,398 | 54,888 | 19,424 | 95,369 | 116,179 | 32,288 | 103,605 | 651,798 |
| Cost of Goods Sold | | | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 0 | 0 | 0 | 1,192 | 0 | 14,952 | 7,930 | 21,103 | 45,177 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 0 | 0 | 0 | 0 | 0 | 11,370 | 1,485 | 9,640 | 22,494 |
| 99-0514 · COST OF SALES - ICE. | 0 | 0 | 245 | 0 | 0 | 0 | 0 | 0 | 245 |
| 99-0515 · COST OF SALES - GASOLINE. | 0 | 0 | 8,172 | 0 | 0 | 0 | 0 | 0 | 8,172 |
| 99-0675 · HAY/FEED EXPENSE. | 0 | 262 | 0 | 0 | 0 | 0 | 0 | 0 | 262 |
| Total COGS | 0 | 262 | 8,417 | 1,192 | 0 | 26,322 | 9,415 | 30,743 | 76,350 |
| Gross Profit | 3,305 | 13,136 | 46,471 | 18,232 | 95,369 | 89,857 | 22,873 | 72,862 | 575,447 |
| Expense | | | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 13,338 | 9,926 | 7,562 | 20,683 | 6,514 | 52,350 | 5,568 | 63,000 | 487,295 |
| 01-2SER · OUTSIDE SERVICES | 2,796 | 1,591 | 752 | 225 | 20,489 | 3,239 | 2,232 | 5,406 | 311,184 |
| 01-3LKE · LAKE LEASE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 124,216 |
| 01-4UTL · UTILITIES | 55 | 3,738 | 1,099 | 4,474 | 41,497 | 6,407 | 8,275 | 4,482 | 114,299 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 1,806 | 1,804 | 371 | 74,149 | 2,294 | 1,742 | 502 | 139,246 |
| 01-5SUP · SUPPLIES | 2,594 | 1,808 | 442 | 2,859 | 50 | 7,834 | 855 | 4,932 | 60,261 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 46 | 0 | 1,761 | 20 | 6,793 | 4,232 | 0 | 3,958 | 42,884 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 1,455 | 0 | 70 | 2,482 |
| 01-9EVN · EVENTS | 23,294 | 0 | 0 | 0 | 0 | 12,310 | 0 | 1,045 | 36,650 |
| 01-9INS · INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 36,492 |
| 01-9LGL · LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 39,531 |
| Total Expense | 42,123 | 18,869 | 13,420 | 28,632 | 149,492 | 90,121 | 18,672 | 83,395 | 1,394,540 |
| Net Ordinary Income | (38,818) | (5,733) | 33,051 | (10,400) | (54,123) | (264) | 4,201 | (10,533) | (819,092) |
| Net Income | (38,818) | (5,733) | 33,051 | (10,400) | (54,123) | (264) | 4,201 | (10,533) | (819,092) |

Canyon Lake Property Owners Association
OPERATING FUND FUNCTIONAL EXPENSES

| | May through June 2019 | | | | | | | | | | |
|---------------------------------------|-----------------------|------------------|------------------|----------------|------------------|------------------|-----------------|----------------|-----------------|---------------|------------------|
| | 11 ACCT | 12 CORP | 13 LAKE | 19 SC | 20 OPS | 22 COMMN | 23 GAULT | 24 TENNIS | 30 MEM SVS | 31 ACC | 40 C. PTRL |
| Ordinary Income/Expense | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 140,049 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 25,330 | 5,743 | 0 |
| 01-0ARC · ARCHITECTURAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11,275 | 0 |
| 01-0INT · INTEREST INCOME. | 1,961 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-0OTH · OTHER INCOME | 14,386 | 4,512 | 2,900 | 0 | 2,198 | 0 | 0 | 0 | 0 | 57,018 | 9,600 |
| 01-0SAL · SALES & USER FEES | 0 | 0 | 117,781 | 0 | 0 | 1,830 | 840 | 2,726 | 12,314 | 0 | 0 |
| 48600 · Service Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Income | 156,396 | 4,512 | 120,681 | 0 | 2,198 | 1,830 | 840 | 2,726 | 37,644 | 74,036 | 9,600 |
| Cost of Goods Sold | | | | | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0514 · COST OF SALES - ICE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0515 · COST OF SALES - GASOLINE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 99-0675 · HAY/FEED EXPENSE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total COGS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Gross Profit | 156,396 | 4,512 | 120,681 | 0 | 2,198 | 1,830 | 840 | 2,726 | 37,644 | 74,036 | 9,600 |
| Expense | | | | | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 77,527 | 135,435 | 0 | 0 | 269,929 | 0 | 0 | 0 | 71,702 | 65,404 | 0 |
| 01-2SER · OUTSIDE SERVICES | 39,603 | 23,746 | 56,562 | 387 | 22,569 | 16,157 | 0 | 7,500 | 3,651 | 0 | 383,097 |
| 01-3LKE · LAKE LEASE. | 0 | 0 | 248,432 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-4UTL · UTILITIES | 35 | 19,411 | 0 | 262 | 4,524 | 35,268 | 13,996 | 145 | 128 | 104 | 2,056 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 3,271 | 2,883 | 29 | 7,132 | 82,564 | 1,246 | 670 | 0 | 80 | 6,161 |
| 01-5SUP · SUPPLIES | 2,752 | 4,369 | 11,865 | 363 | 19,076 | 5,777 | 0 | 52 | 25,151 | 1,637 | 878 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 47,749 | 39,587 | 0 | 0 | 4,997 | 0 | 0 | 0 | 0 | 928 | 265 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 1,597 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9EVN · EVENTS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9INS · INSURANCE | 0 | 72,880 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 01-9LGL · LEGAL FEES | (24,164) | 142,162 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6,236 | 0 |
| Total Expense | 143,502 | 440,861 | 319,742 | 1,041 | 329,824 | 139,766 | 15,242 | 8,367 | 100,632 | 74,389 | 392,457 |
| Net Ordinary Income | 12,894 | (436,349) | (199,061) | (1,041) | (327,626) | (137,936) | (14,402) | (5,641) | (62,988) | (353) | (382,857) |
| Net Income | 12,894 | (436,349) | (199,061) | (1,041) | (327,626) | (137,936) | (14,402) | (5,641) | (62,988) | (353) | (382,857) |

Canyon Lake Property Owners Association
OPERATING FUND FUNCTIONAL EXPENSES

| | May through June 2019 | | | | | | | | |
|---------------------------------------|------------------------|-----------------------|----------------------|------------------------|-------------------------|------------------------|-----------------------|------------------------|---------------------------|
| | <u>50 ACTV</u> | <u>52 EQUEST</u> | <u>53 CAMPG</u> | <u>54 POOL</u> | <u>60 GOLF</u> | <u>70 LODGE</u> | <u>71 LODGE</u> | <u>80 CC</u> | <u>TOTAL</u> |
| Ordinary Income/Expense | | | | | | | | | |
| Income | | | | | | | | | |
| 01-0ADM · ADMINISTRATIVE FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 171,121 |
| 01-0ARC · ARCHITECTURAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11,275 |
| 01-0INT · INTEREST INCOME. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,961 |
| 01-0OTH · OTHER INCOME | 4,270 | 669 | 148 | 160 | 3,281 | 11,458 | 1,171 | 259 | 112,030 |
| 01-0SAL · SALES & USER FEES | 20,640 | 37,232 | 88,727 | 23,130 | 169,169 | 203,733 | 50,201 | 215,164 | 943,487 |
| 48600 · Service Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Income | <u>24,910</u> | <u>37,901</u> | <u>88,875</u> | <u>23,290</u> | <u>172,450</u> | <u>215,191</u> | <u>51,372</u> | <u>215,423</u> | <u>1,239,874</u> |
| Cost of Goods Sold | | | | | | | | | |
| 99-0510 · COST OF SALES - FOOD.. | 0 | 0 | 0 | 2,060 | 0 | 32,994 | 13,321 | 43,942 | 92,317 |
| 99-0511 · COST OF SALES - BEVERAGE.. | 0 | 0 | 0 | 0 | 0 | 23,767 | 2,164 | 20,052 | 45,983 |
| 99-0514 · COST OF SALES - ICE. | 0 | 0 | 719 | 0 | 0 | 0 | 0 | 0 | 719 |
| 99-0515 · COST OF SALES - GASOLINE. | 0 | 0 | 12,461 | 0 | 0 | 0 | 0 | 0 | 12,461 |
| 99-0675 · HAY/FEED EXPENSE. | 0 | 9,622 | 0 | 0 | 0 | 0 | 0 | 0 | 9,622 |
| Total COGS | <u>0</u> | <u>9,622</u> | <u>13,180</u> | <u>2,060</u> | <u>0</u> | <u>56,761</u> | <u>15,485</u> | <u>63,994</u> | <u>161,102</u> |
| Gross Profit | 24,910 | 28,279 | 75,695 | 21,230 | 172,450 | 158,430 | 35,887 | 151,429 | 1,078,773 |
| Expense | | | | | | | | | |
| 01-1SLY · SALARIES & RELATED EXPENSES | 30,159 | 21,172 | 15,737 | 38,193 | 15,007 | 117,438 | 10,690 | 127,177 | 995,570 |
| 01-2SER · OUTSIDE SERVICES | 3,664 | 2,948 | 4,031 | 351 | 39,461 | 9,779 | 3,207 | 8,993 | 625,705 |
| 01-3LKE · LAKE LEASE. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 248,432 |
| 01-4UTL · UTILITIES | 111 | 6,301 | 1,914 | 13,425 | 61,211 | 7,073 | 18,839 | 8,609 | 193,411 |
| 01-5REP · REPAIRS & MAINTENANCE | 0 | 1,961 | 4,512 | 1,139 | 153,544 | 1,337 | 4,811 | 6,149 | 277,488 |
| 01-5SUP · SUPPLIES | 5,122 | 2,231 | 1,080 | 4,348 | 220 | 17,241 | 2,903 | 10,771 | 115,837 |
| 01-6GNL · GENERAL AND ADMINISTRATIVE | 429 | 0 | 2,366 | 131 | 10,013 | 8,594 | 0 | 7,977 | 123,036 |
| 01-7REN · RENTAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 1,561 | 0 | 176 | 3,333 |
| 01-9EVN · EVENTS | 53,527 | 0 | 0 | 0 | 0 | 14,499 | 0 | 2,366 | 70,392 |
| 01-9INS · INSURANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 72,880 |
| 01-9LGL · LEGAL FEES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 124,235 |
| Total Expense | <u>93,012</u> | <u>34,613</u> | <u>29,640</u> | <u>57,587</u> | <u>279,456</u> | <u>177,522</u> | <u>40,450</u> | <u>172,218</u> | <u>2,850,319</u> |
| Net Ordinary Income | <u>(68,102)</u> | <u>(6,334)</u> | <u>46,055</u> | <u>(36,357)</u> | <u>(107,006)</u> | <u>(19,092)</u> | <u>(4,563)</u> | <u>(20,789)</u> | <u>(1,771,547)</u> |
| Net Income | <u>(68,102)</u> | <u>(6,334)</u> | <u>46,055</u> | <u>(36,357)</u> | <u>(107,006)</u> | <u>(19,092)</u> | <u>(4,563)</u> | <u>(20,789)</u> | <u>(1,771,547)</u> |